

FIG. 1A

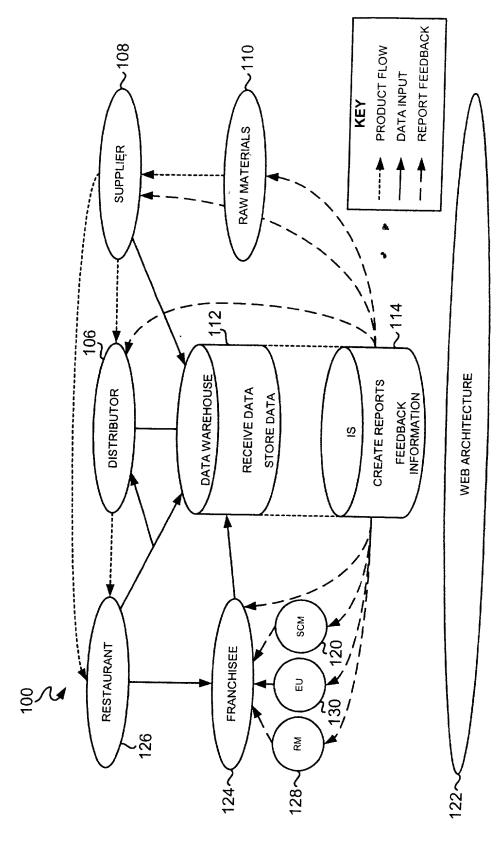


FIG. 1B

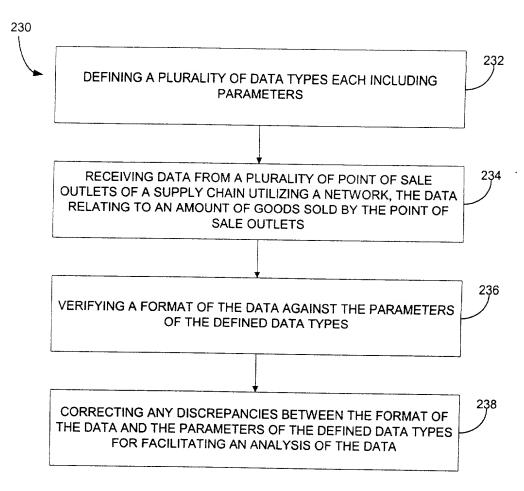


FIG. 2

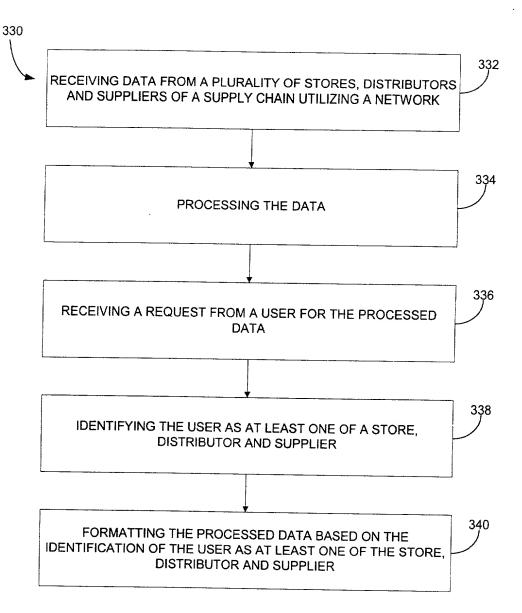


FIG. 3

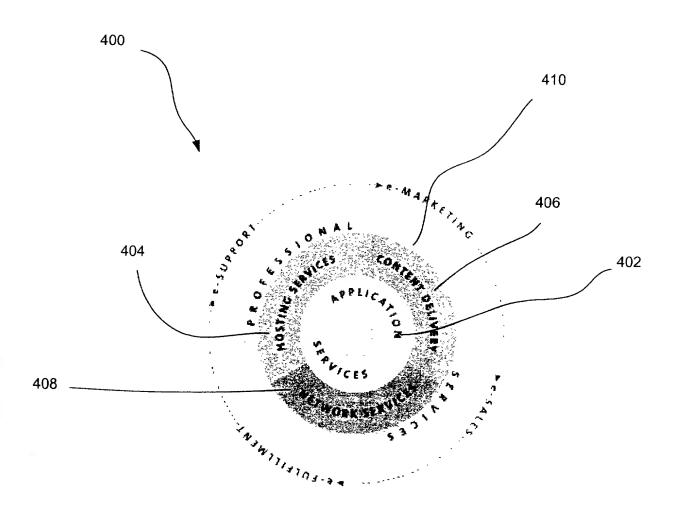


Fig. 4

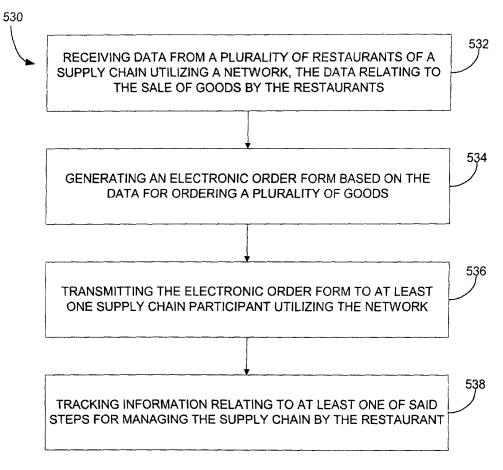


FIG. 5

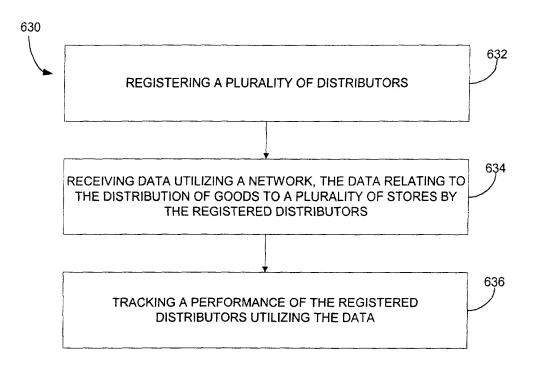


FIG. 6

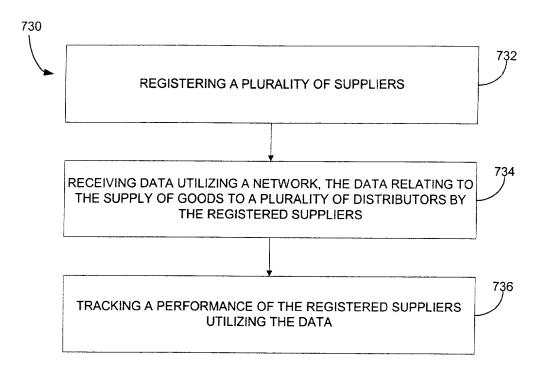


FIG. 7

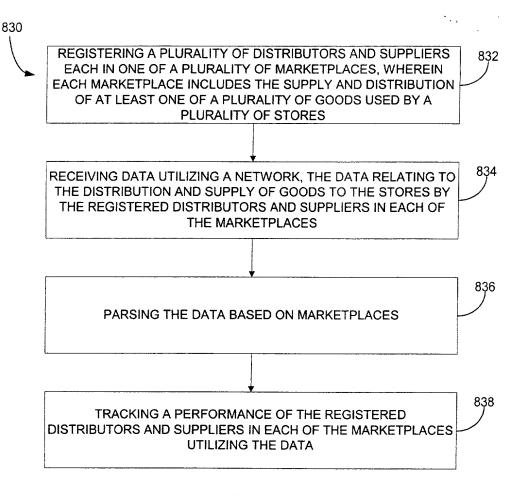


FIG. 8

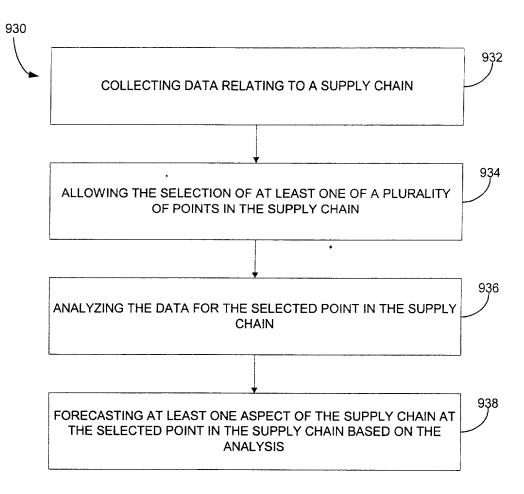
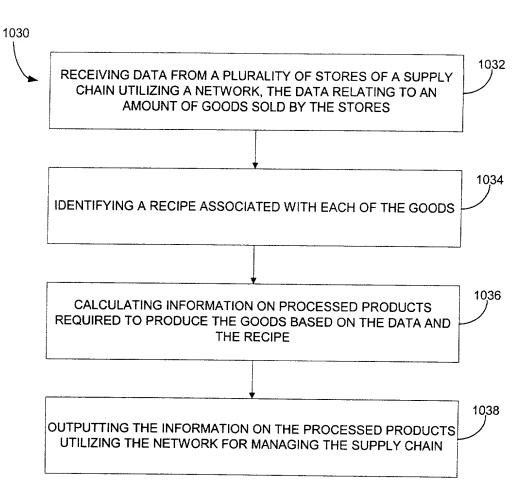


FIG. 9



海南 10

FIG. 10

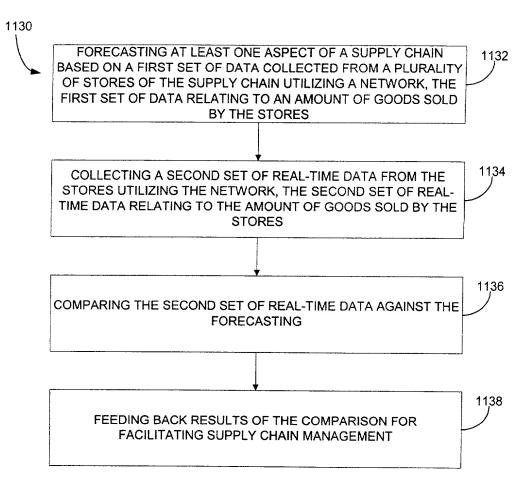
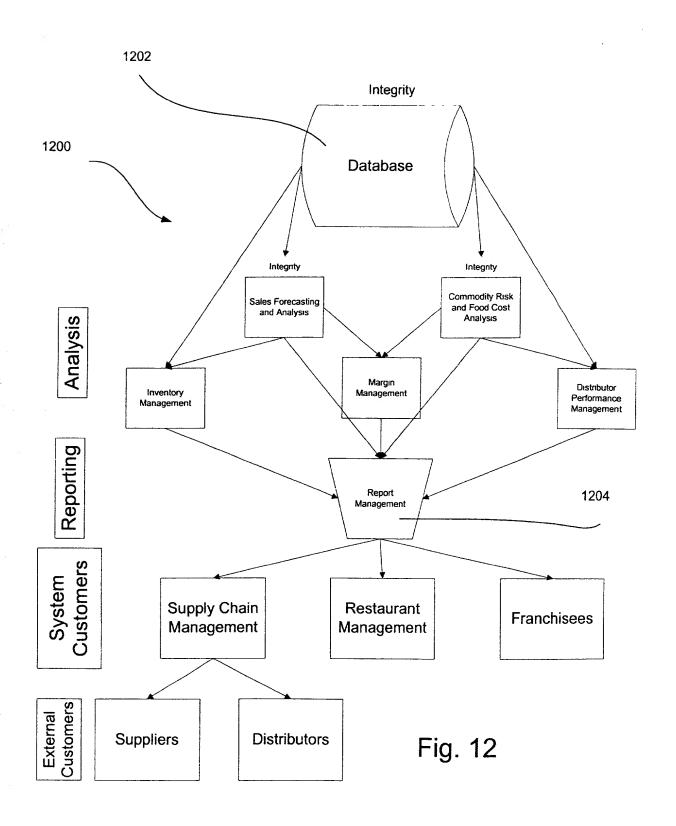


FIG. 11



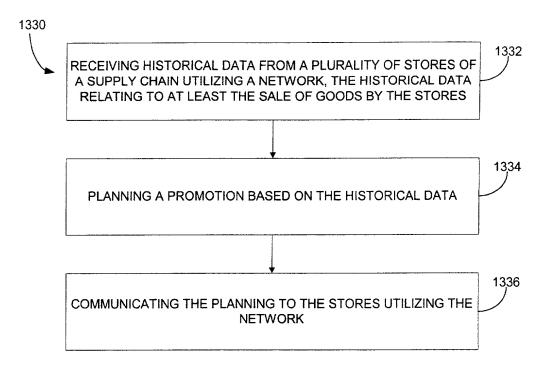


FIG. 13

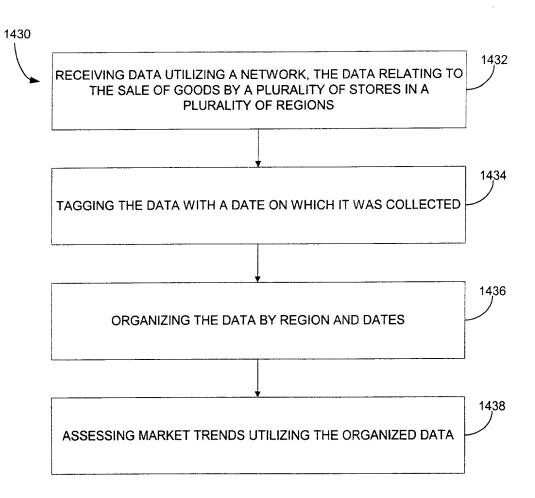


FIG. 14

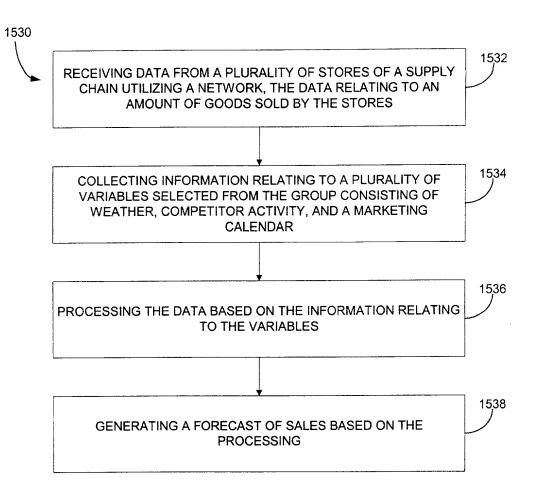


FIG. 15

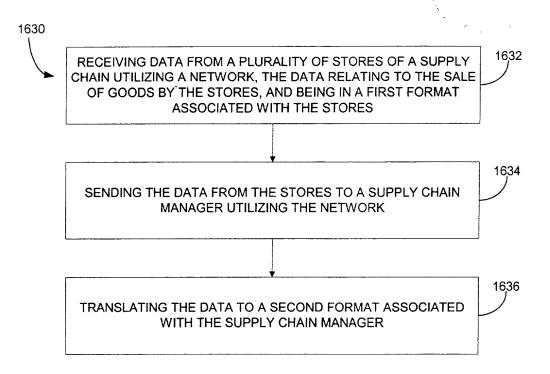


FIG. 16

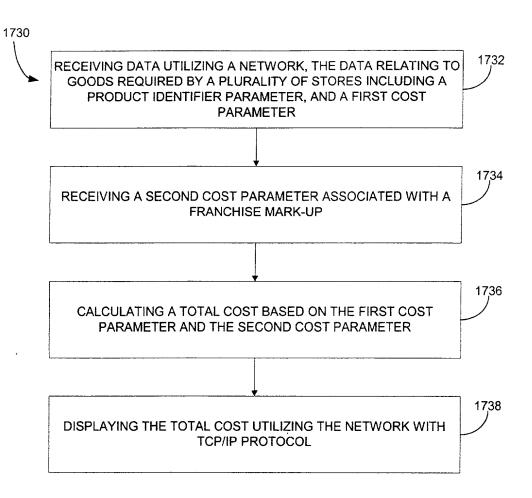


FIG. 17

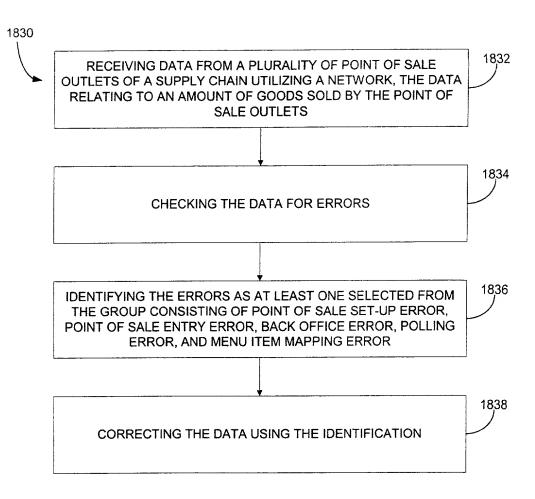


FIG. 18

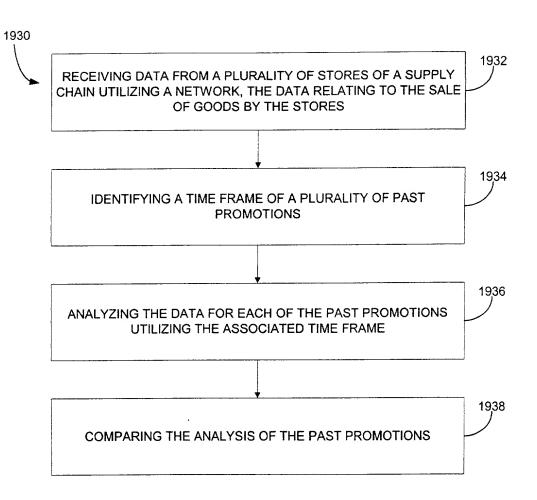


FIG. 19

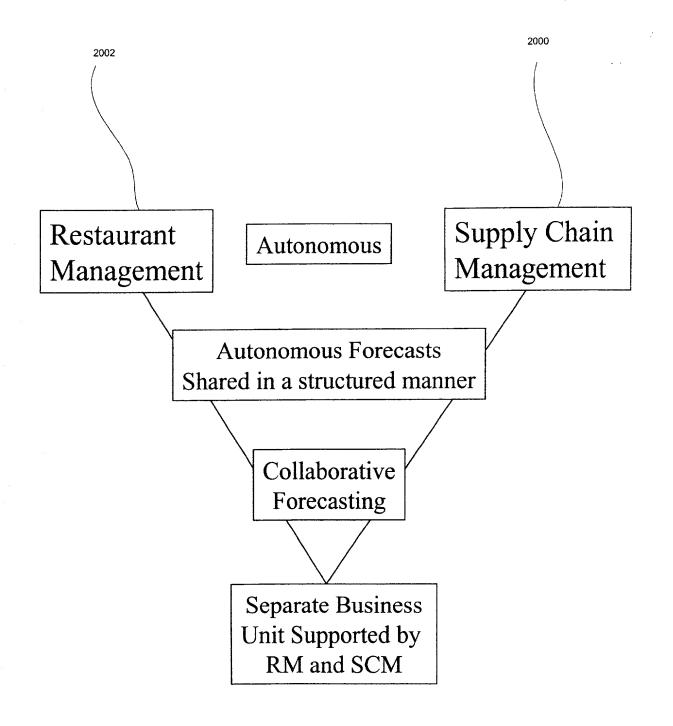
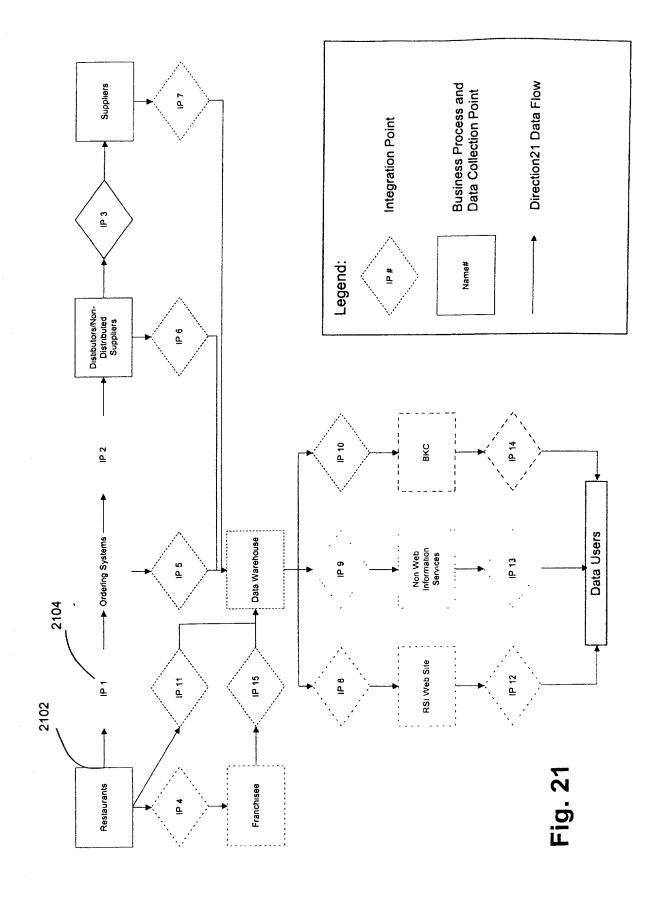
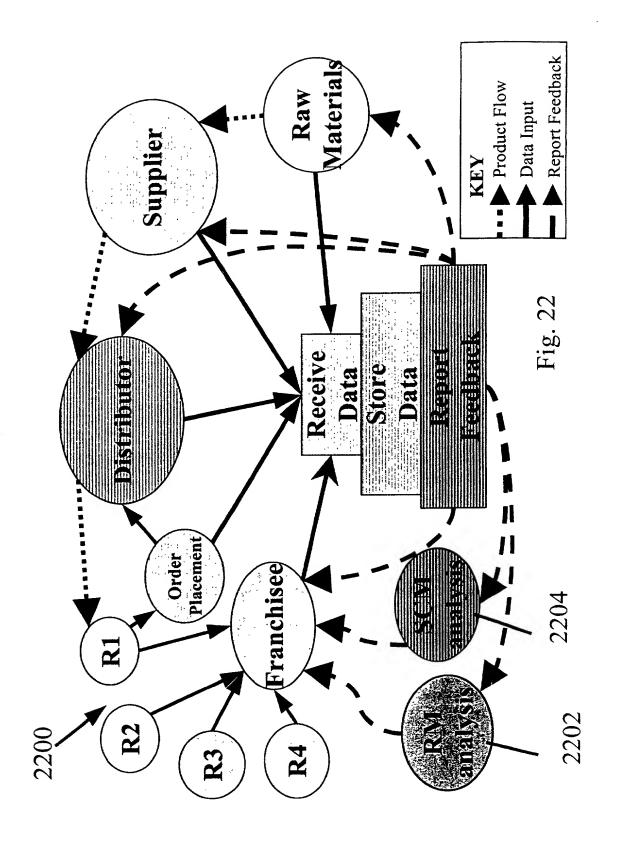


Fig. 20





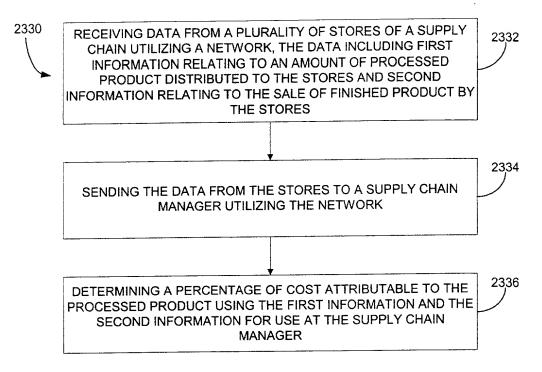
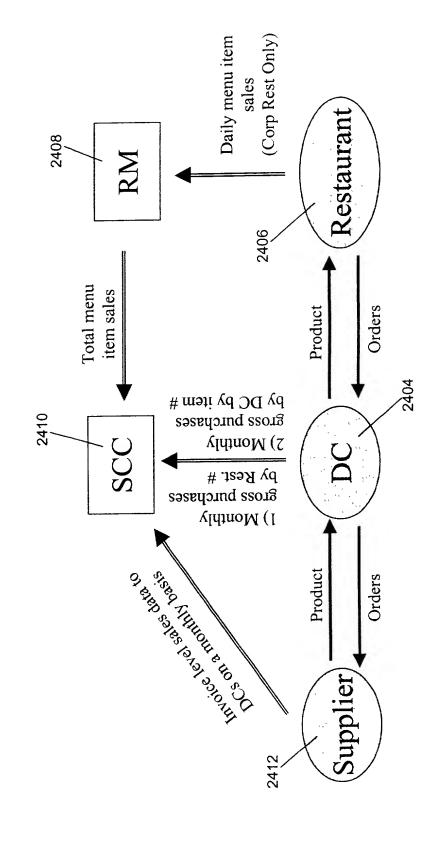
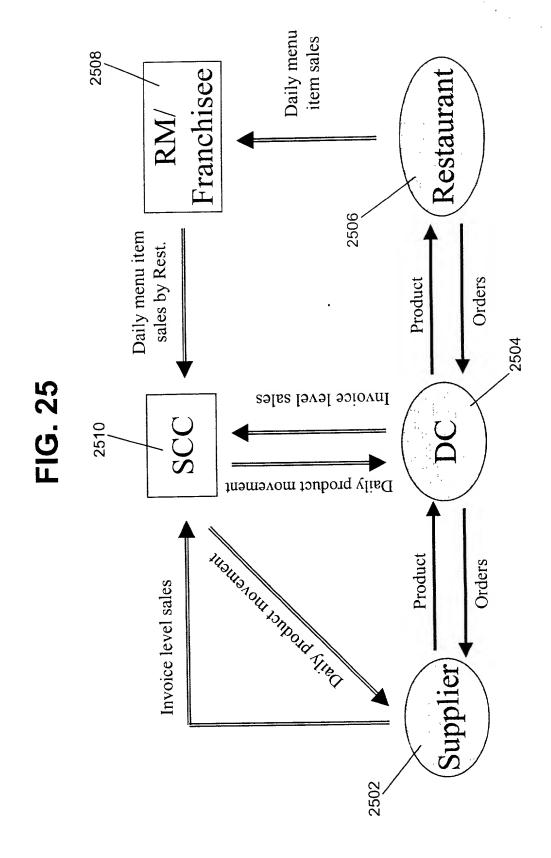


FIG. 23





2600					I	FIG. 26	26									
≠	2602				S	es Fo	recas	t Wo	Sales Forecast Worksheet - System	et - Sy	stem				2604	
				St.		I		Ī		I		40				
Week	δ	05	9-M	W-5	¥ ¥	W-3	W-2	<u></u>	×+1	W+2	W+3	W+4	W+5	9+M	83	8
GRP's																
Advertising Score																
Local Considerations					-											
Competition Index																
Weather Index																
Season alitery/Engaget Total (Cetora	(stora)							T								
Sales filsiony/Forecast Lotal	2012							T								
Key Products by Menu Item (units/day/store)	i s/day/sto	ore)														
	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143	164
YWVM WHOPPERS	802	723	701	692	623	290	921	829	006	943	829	912	928	948	707	813
								<u> </u>								
Key Products by Inventory Item (cases/day/store	 cases/da 	ay/store														
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	9.9	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.5	0.2	0.3	0.3	0.3	0 2	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	5.9	3.1	3.0	2.2	2.5
Pickles - Pail	1.8	1.5	1.3	1.3	1.2	4.	1.7	1.6	1.7	1.8	1.7	1.8	1.9	9.6	1.4	1.6
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	4.0	0.3	0.3	0.4	0.3	0.4	4.0	0.4	0.3	0.3
Ketchup- Bulk	6.	1.6	1.4	4.	1.2	1.5	1 .8	1.7	1.8	6.	6 .	2.0	2.1	2.0	15.	1.7
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	125.2	131.4	130.1	94.5	108.7
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3,5	3.7	3.7	2.7	
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4 .0	4	3.5	4
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
	•							1								

FIG. 27

		Promotional Monitor - System & Regional	onal Mc	nitor -	System	& Regio	nal						
			History)LV					Week #1	#1			
		4 W	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)	re)	\$23,000 \$23,500 \$23,250 \$23,450	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales	Menu Item Sales for Key Products/units/restaurant/week)	Irant/weel	ρ					2 14 A 32 W	7. 17.82			, d	
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	8	37	37	4	99	46	286
<u>.</u>	WHOPPERS W/CHEESE	146	142	148	162	48	20	21	2	23	35	56	165
	YWWW WHOPPERS	669	629	714	813	22	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	1	157	170	170	183	275	209	1,309
Variance from Ext	Variance from Expected (Highlighed Areas are O	Jutside of Expected Range)	xpected F	(ande)									
Whopper	WHOPPERS	11.4%	-9.8%	-9.8% -23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
-	WHOPPERS W/CHEESE	8.1%	-8.4%	-8.4% -24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	9.6%
	YWWM WHOPPERS	12.2%	-10.7%	-10.7% -22.5%	-1.9%	3.0%	3.0%	1.0%	2.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	%9.6-	-23.4%	4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9

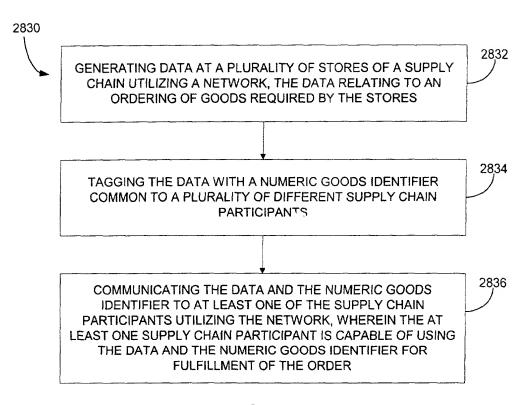


FIG. 28

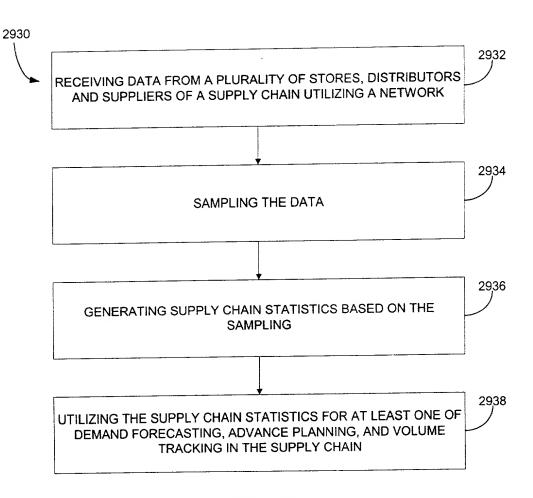


FIG. 29

3000 Distribution Center: Alliant Topeka Time Period (Month/Yr):

Delivery Order Fill Rate

Total Cases Ordered:

3002

Overtooked and Not Returned 284 0.43% Short on Truck %60.0 MisPicks 68 0.10% Damages Warehouse Outs 0.23% Cases: Percent Operations:

0.86%

1.61%

0.00%

0.11%

1.51%

990

Total Purchasing 1060

Out of Code

Substitutions

Out of Stocks

Purchasing:

3004

Total Operations

1.61% 2.48% %98.0 Percent 268 1060 1628 Cases Cases: Percent: Operations: Grand Total: Purchasing: Distribution Center Total:

97.52% Delivery Order Fill Rate:

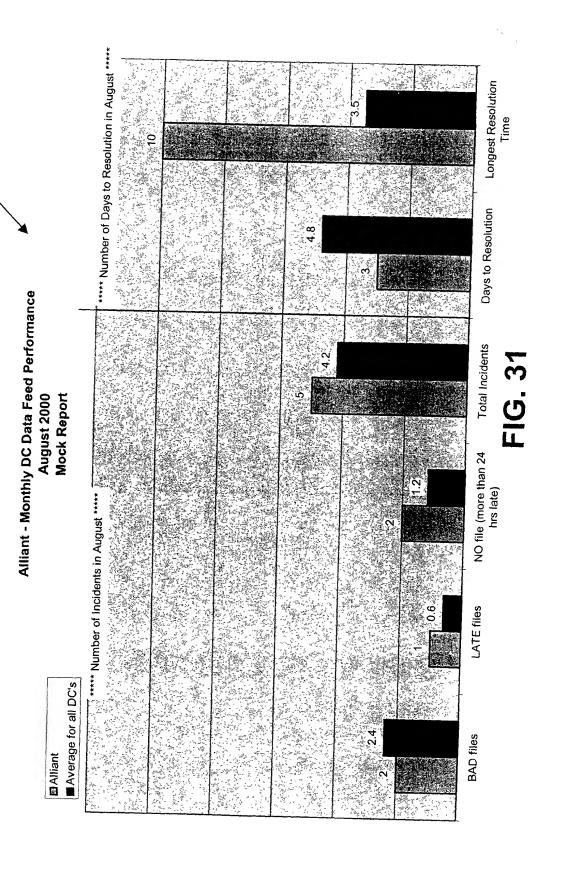
0.00%

Total # of Deliveries: # of On-Time Deliveries: On-Time Delivery Rate:

On-Time Delivery Rate

Perfect Order Rate

58.85%	Perfect Order Rate:
725	Total # of Perfect Orders:
1232	Total # of Deliveries:





Service Level Reporting August

	LIII NACO	1 6 8 9	
Alliant-Paducah Walker	99.14%		
Alliant-Topeka			
Alliant Wixorn	89.05%		
King-Atlanta	99.34%	The second second	78.70%
King-Jacksonville ***********************************			
King-Louisville		1. X. S.	The second secon
Maines 29, Conklin	99.41%		79.25%
Maines 30, Cleveland			
Maines Long Island	99.41%		
Maines New England			79.83%
MBM Fullerton	99.13%		#DIV/0I
MBM Lewisville			#DIV/0i
MBM Orlando		A STATE OF THE STA	#DIV/0i
MBM Rocky Mount	99.13%		0/ΛIQ#
McCabe's			
McLane Lubbock	i0/AIG#	#DIV/0i	#DIV/0I
Nicholas & Co.			
PFD Supply	99.16%		
PFG Victoria	88.42%	#DIV/0I	
PYA/Monarch	99.20%	Action to the second se	
Reinhart-Cedar Rapids	89.05%		
Reinhart-Oak Creek	99.31%	Constitution of Constitution of the Constituti	****
Reinhart-Rogers	E. S.		******
Restaurants NW	%60'66	2010 SON SON DOWN	
Shamrock Commerce City			Person 197
Shamrock Phoenix	98.81%		
Sygma Harrisburg	And the second s		
Sygma Stockton	Section of the sectio		er and the second secon
A STATE OF THE STA			

BKC Min 98.50% 90.00% 78.00% RSI Min 99.50% 90.00% 80.00%		Fill Rate	On - Time	Perfect Order
Min 99.50% 90.00% 8	BKC Min	98.50%	%00'06	%00'82
	RSI Min	89.50%		%00.08

OK Didn't meet RSI Min Didn't meet BK Min

FIG. 32

FIG. 33

Vendor:

Time Period:

XYZ Company

Aug-00

3300

3300

Delivery Statistics:

%56 On-Time Delivery Percentage DC Adherence to Lead-Time DC Requested Lead-Time

95% 0.93

Inventory Management:

Average Days On Hand SKU #2 SKU#1

Max Days On Hand SKU#1 SKU #2

32

Monthly Carrying Cost Average as % FOB SKU #2 SKU#1

12,589 1.25% 42,513

Invoice, Payment and Pricing:

Hours Delivery Late

Days Delivery Late

Monthly Freight Variance Monthly Total Variance Monthly FOB Variance Days for Payment

3,594 33,746

30,152

97.25%	%00'66	/07.000

Invoice Accuracy:

Perfect Order Percentage PO Accepted Rate Invoice Fill Rate

31.2370	%00.66	92.34%

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance August 2000

ဖ 9.1 Mock Report ■Average for All DC's ■H & H Foods 3.2 3400\

Longest Resolution

Days to Resolution

Total Incidents

NO file (more than 24 hrs late)

LATE files

BAD files

FIG. 35

Service Level Reporting November - Mock Report

	Overcharge Percentage % Invoice FOB
DIES TO BE SEED OF THE SEED OF	
ARK INSTRUMENTS, INC.	The second secon
FEFORD FOODS, INC.	The second secon
(GE BAKERY/COUNTRY KITCHE	Berger and Salata Shake Shake a second of the second of th
SYSTEMEDIA	The second secon
IATURE MEATS GROUP	en e
WEBEL'S BAKING CO	popularies designate de la company de la com
I CUP TO SECURE OF SEC. OF SECURITY OF SEC	Additional to the control of the con
A PLASTICS	
E PRODUCE & PACKAGING	
LAKE INC.	
T. JAMES OPERATING COMPANY	
SH ADVANTAGE, KO	A Comment of the Comm
ER-KING - MN - CORP	
ON FOODS	And the second s
DY ACCESS	The state of the contract of the state of th
RGIA PACIFIC TISSUE	Company of the state of the sta
UGHERTY PACKING	March 1975 And March 1985 And Andrews March 1985 And Andrews March 1985 Andrews March 198
ERAGE - AIR	ten de la marie della marie de
IPONENT HARDWARE GROUP, INC.	
A-COLA USA	
STWASTER***** ** ****************************	23.55V
NT COUNTY FOODS	98.320
SH EXPRESS TO A THE WAY WAS A WAY OF THE	William and it was made the manufacture and the manufacture of the man
LOR FARMS	
OULAR DISPENSING SYSTEM	
ITURY PRODUCTS, LLC 💎 🐦 🔭	Wideler das en la des accombination de de execution de la constitución
E PACKING COMPANY	

	Monthly I otal	Perfect Order	Monthly Carrying
	Overcharge	Percentage	% Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

I OK Didn't meet RSI Min

3600

Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index Plan Actual	99.75	99.69 99.10	99.20 98.90	98.63	100.33	100.49	101.12	100.44	99.92
Variance Good/(Bad)		0.59	0.30						
Total Dollar Purchases (in Millions) /2	(in Millions) /2								
Plan Actual	\$2,237.24	\$183.98 \$182.84	\$182.73 \$182.08	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Variance Good/(Bad)		\$1.14 0.6%	\$0.65 0.4%						

/1 Includes on food cost index items. /2 Based on FY 99 Sales Volumes

FIG. 36

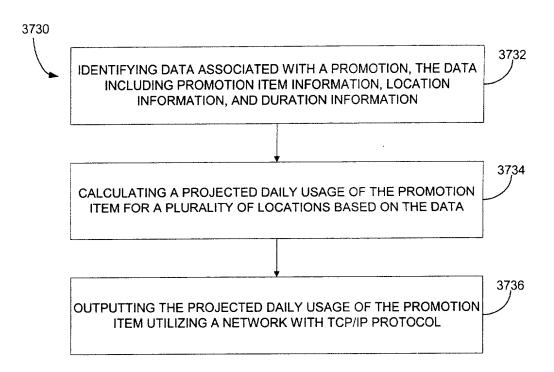


FIG. 37

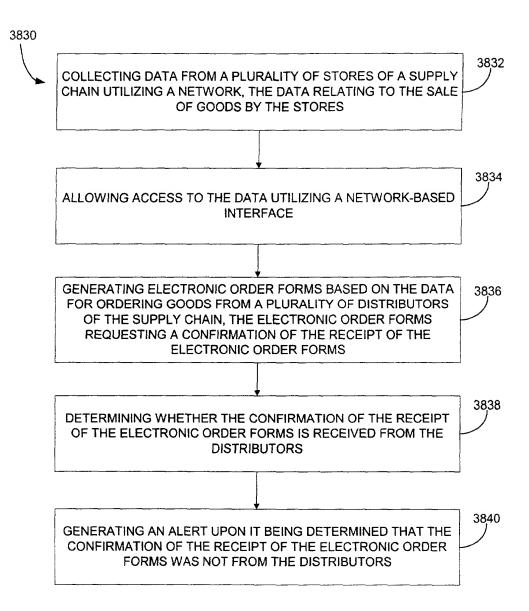


FIG. 38

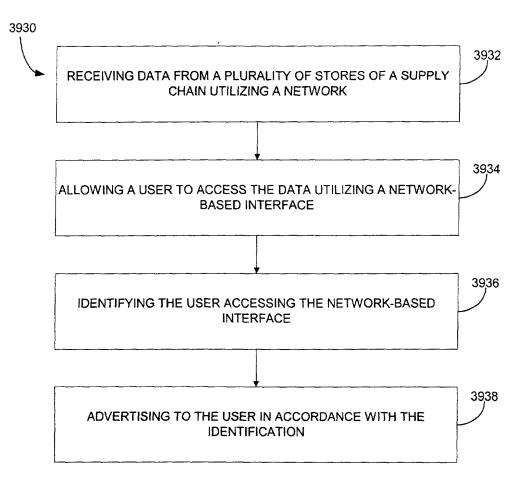


FIG. 39

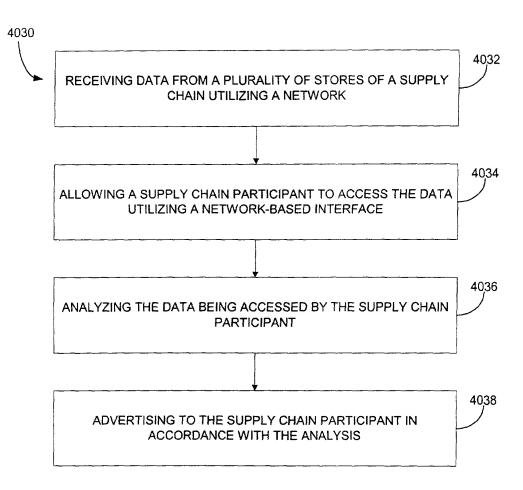


FIG. 40

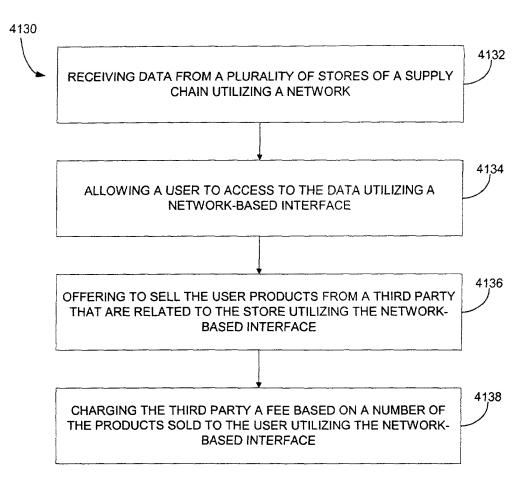


FIG. 41

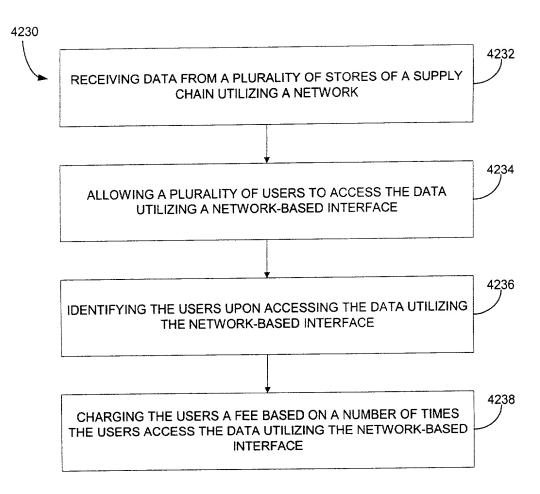


FIG. 42

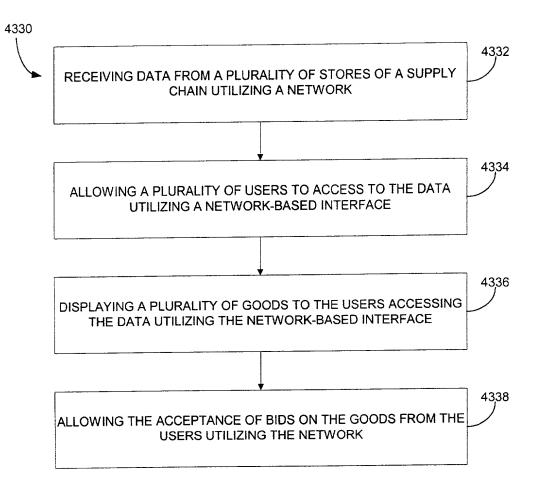


FIG. 43A

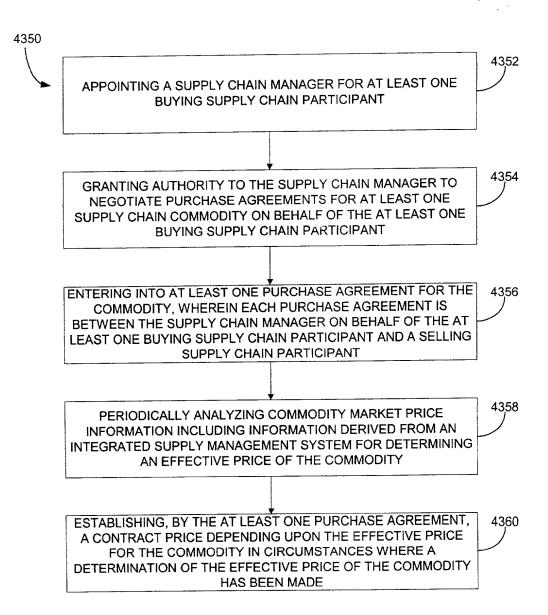


FIG. 43B

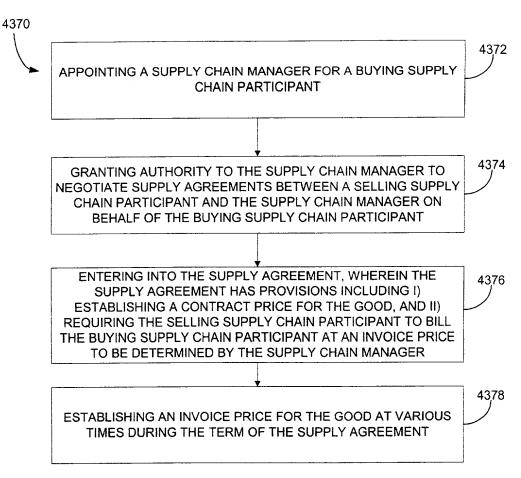


FIG. 43C

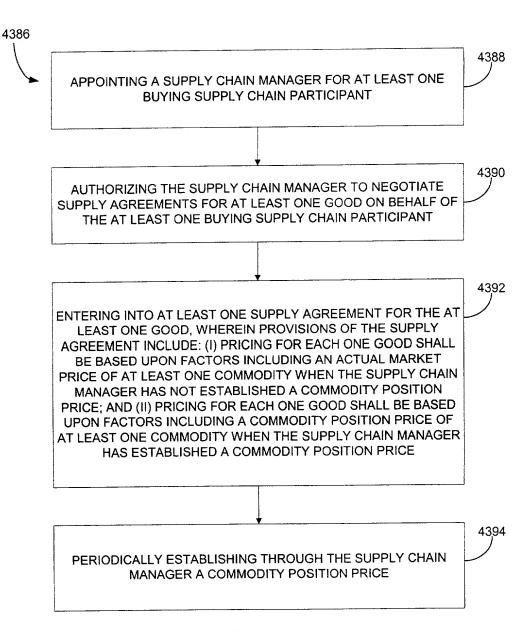


FIG. 43D

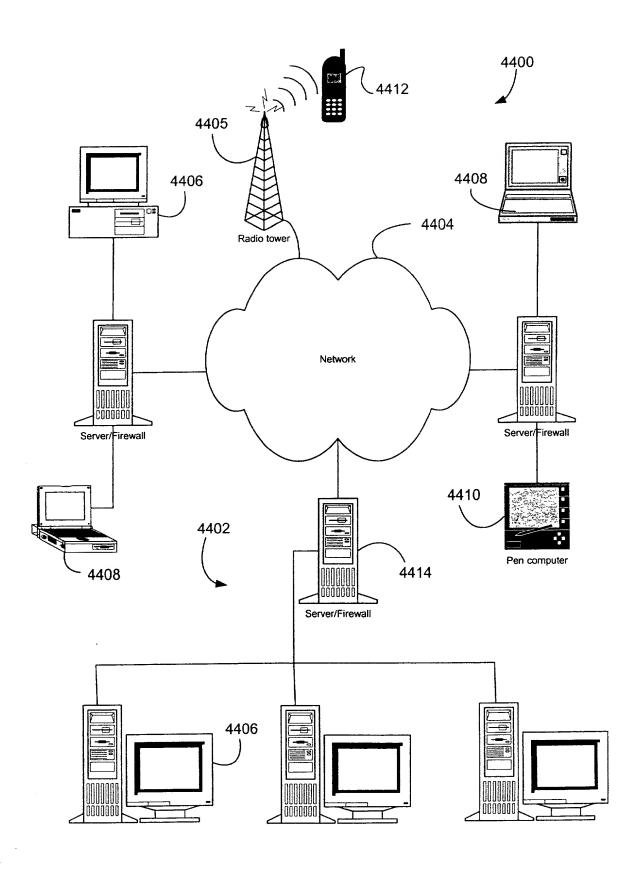


FIG. 44

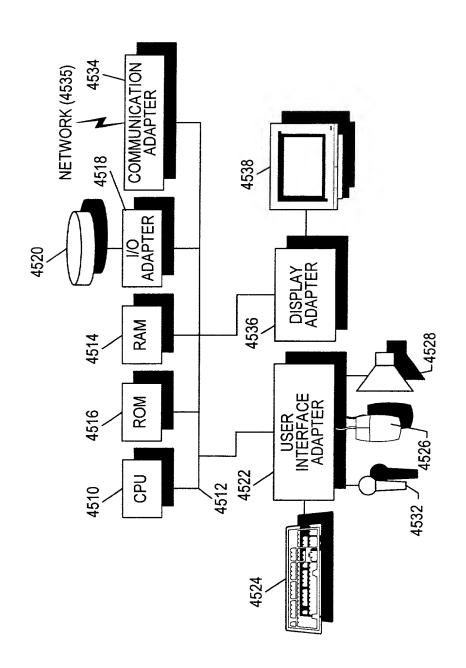


FIG. 45

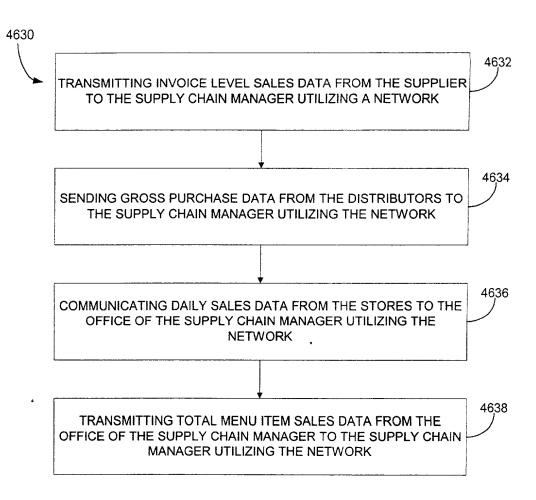


FIG. 46

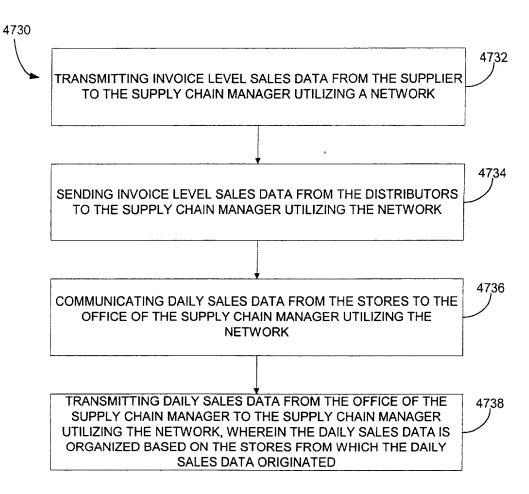


FIG. 47

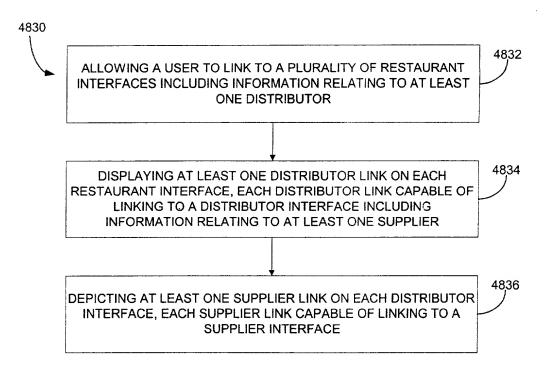


FIG. 48

\$ 200 | CHAS \$ 4900 The second secon BURGER KING® System Independent Purchasing & Distribution Service Co-op Enter Site Corporation, food and packaging suppliers, marketing agencies, he vast majority of products used by the U. S. BURGER KING RSI was founded in 1991 as the exclusive purchasing agent for system. Its primary purpose is to leverage the buying power of providers to streamline and improve the supply chain efficiency ອ່ີ່ບຸ່ມຄູ່ກີ່ກີ່ອີກີເ,ື່ distribution and related services on behalf of more BURGER KING restaurants to achieve favorable contracts for franchisees, elected by region, one Burger King Corporation Franchisee Association. The cooperative maintains a close Restaurant Services, Inc. (RSI) is an independent memberfood, packaging, premiums, promotion products, supplies, representative and one member appointed by the Minority equipment vendors, distributors and information systems RSI's Board of Directors is comprised of BURGER KING owned purchasing cooperative serving BURGER KING® respective roles and responsibilities outlined in a formal RSI works closely with restaurant owners, Burger King working relationship with Burger King Corporation, with illy Tiga Nov Restaurant Services, Inc. 4904 restaurant owners in the United States Password than 8,300 restaurants. Operating Agreement. Restaurant Services, Inc. - Microsoft Internet Explorer About RSI User Name franchisee Address (2) http://www.rsiweb.com/home/index.asp 4902 NFA link General Information Contact Information Legal Information More About RSI Map/Directions BKC Ink 글

FIG. 49

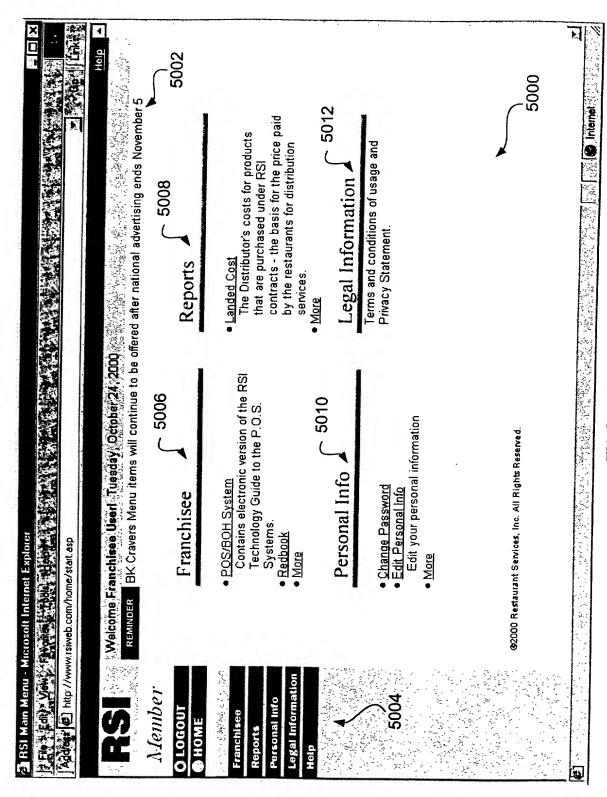


FIG. 50

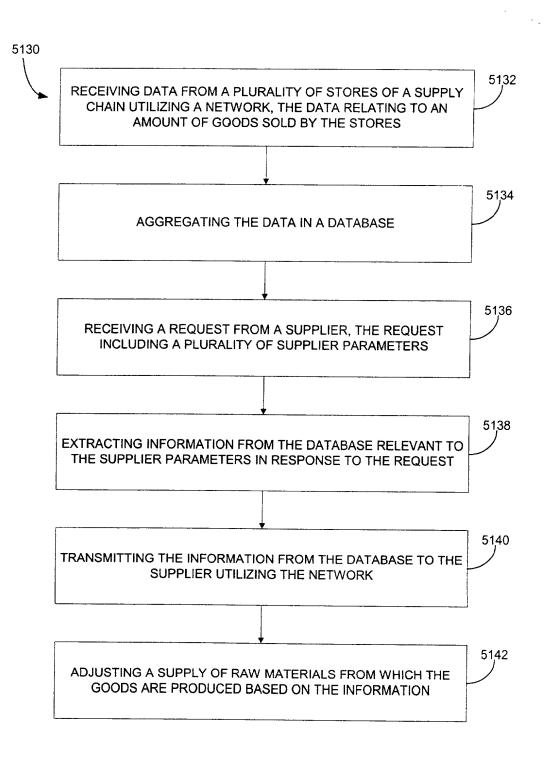


FIG. 51

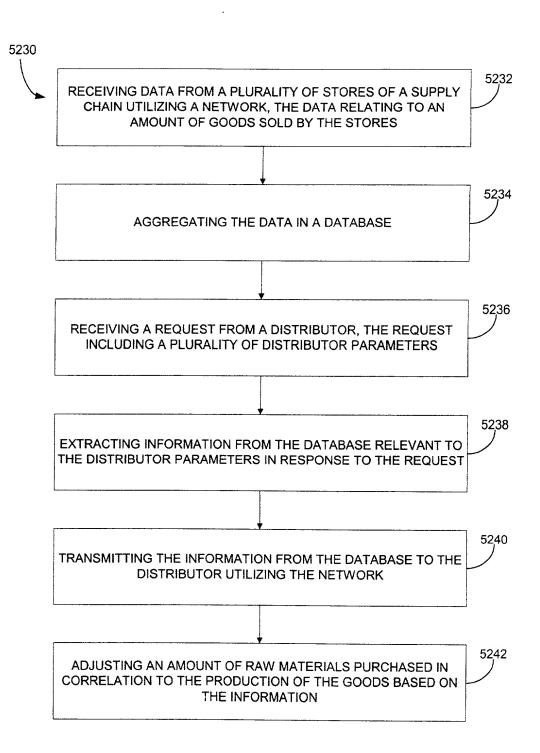


FIG. 52

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Address Intip //www.isiweb.com/dc/d_ptposdaily.	Printer Friendly Versior	Distribution Company: Distribution Center: RE	The Information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor User. If you are not Distributor User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited		DC Hem	No III	Number of Restaurants Serv	18080 BULLSEYE	20788 MUSTARD: BULK BK	24340 BK	STRAW. 1 24966 7.75" BK	26319 BULK BK	KNIFE: W 25462 BULK BK	27082 IN BOX	KETCH1 27690 109 BK	
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FIG. 53

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Local Promotion Option	Start Projected (In Participating	
32 oz. Motor Cup	6 90 8	Non-Patholpating Restaurants
	Des Moines-Ames, IA 7/10/00 86 17 28	
	Peoria, IL 600 600 600 600 600 600 600 77 600 600	
	Slows City(IA) Secretaring Secretaring Secretaring Secretaring Springfield-Decatur Chinpg, IL 6/1/00 85 99	Compared to the control of the contr
32 oz. Motor Cup Total Big King	131 Cedair RapidesWaterioo-Dubid & AMS/15/100 Sedair RapidesWaterioo-Dub	
	Davenport-RI-Moline, IA 4/15/00 99 17 Ottumwa-Kirksville, IA 2/15/00 99 3	
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FIG. 54

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FIG. 55

	2600	Report Contact: Robert Harris Contact Number: 305-529-3409 g and use by Franchisee User. If you	\$21.27 \$1.67 \$22.84 \$5.87 \$1.67 \$7.44 \$6.87 \$1.57 \$7.44 \$44.50 \$1.57 \$46.07 \$44.50 \$1.57 \$46.07 \$29.78 \$1.57 \$9.02 \$7.91 \$1.57 \$9.02	\$6.41 \$1.57 \$7.98
ication Report - Microsoft Internet Explorer	Landed Cost Report Restaurant Number: 0003473 🖈 Date: 10/22/00	Printer Friendly Version Restaurant Landed Cost Verification Report Report Date: Sunday, October 22, 2000 Restaurant Number: 0003473 Distribution Center: REINHART - CEDAR RAPIDS, IA The information contained in this report is privileged and confidential. It is intended only for viewing and use by Franchisee User. If you are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.	RSI Hem RSI Hem Description DC 10340 4436 REGISTER TAPE-THERMAL 2.2P*X 1057 12860 3586 SUGAR SUBSTITUTE-PINK PKT 2000 CT 19432 4473 COFFEE-FOLGERS REGULAR 20940 4281 WRAP-LOCAL OPTION 24340 655 SAUCE-BULK MAYONWAISE	
Hestaurant Landed Lost Vering	FSI Member Ologour	Franchisee Reports Personal Info Legal Information Help		

FIG. 56

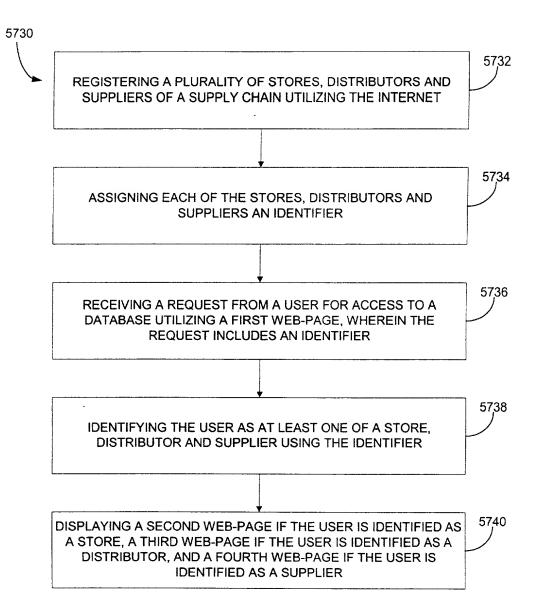
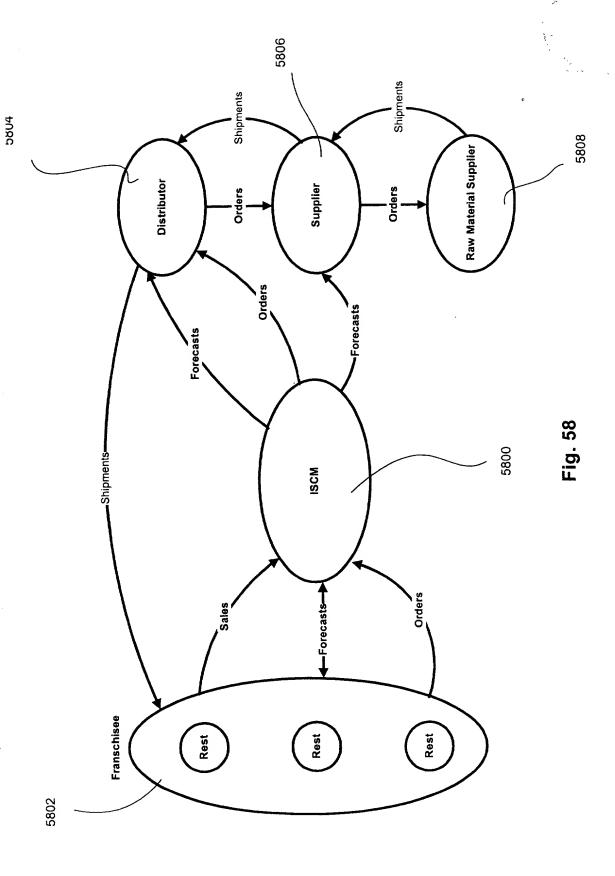


FIG. 57



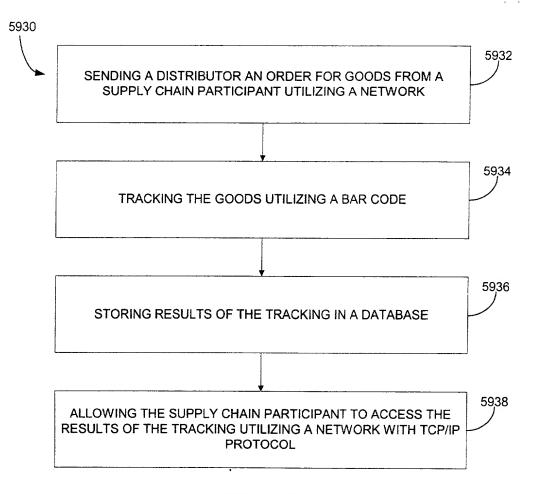


FIG. 59

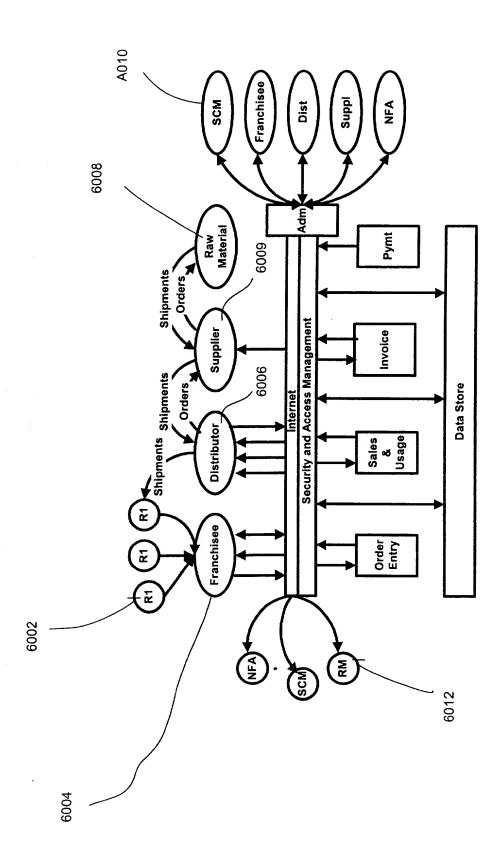
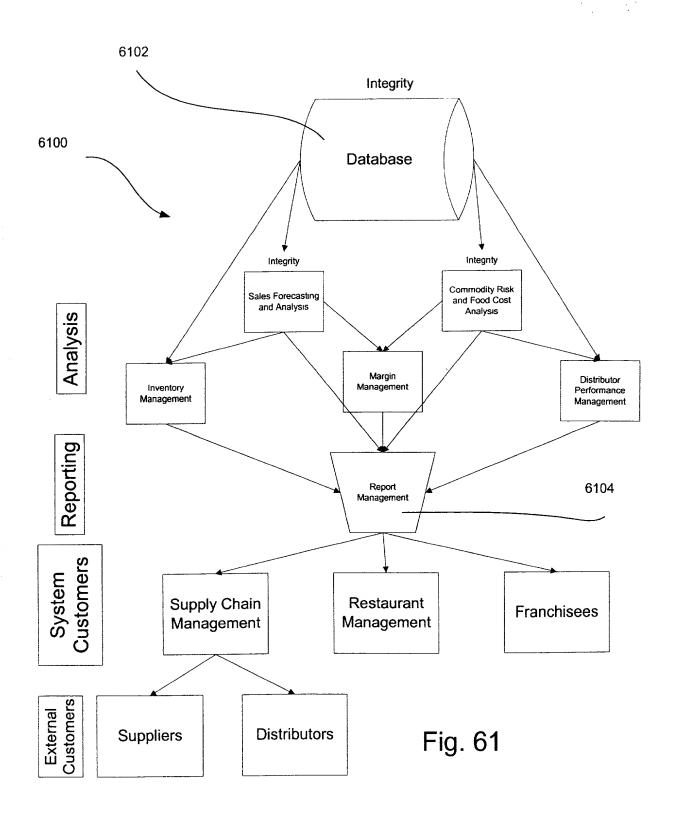


Fig. 6(



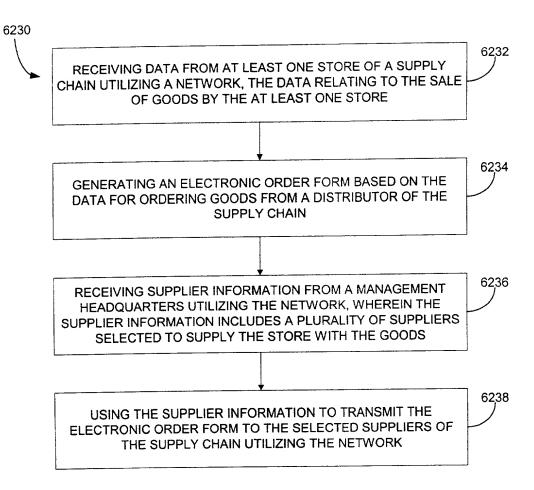
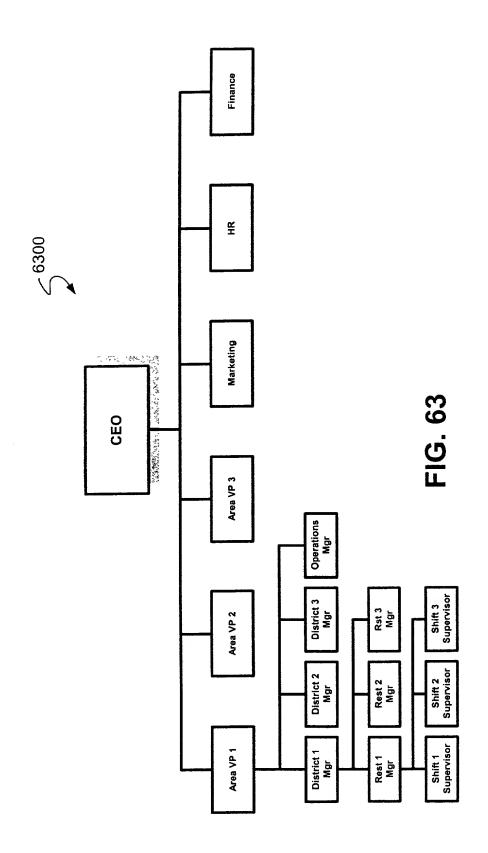


FIG. 62



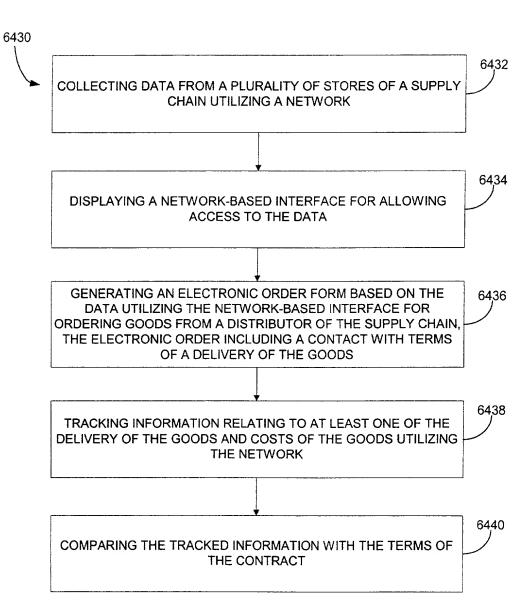


FIG. 64

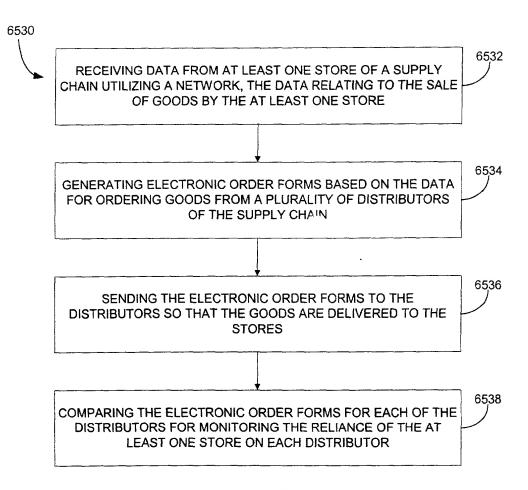


FIG. 65

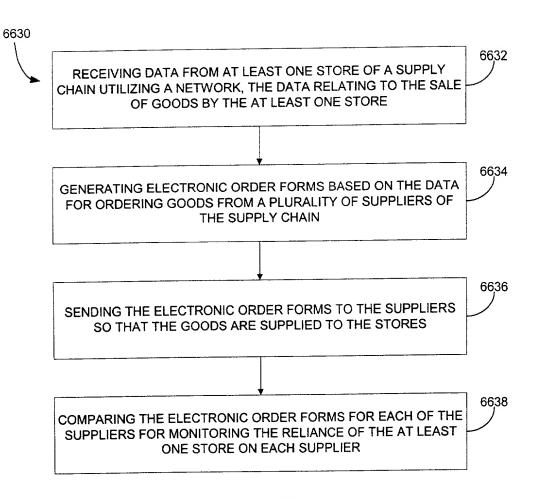


FIG. 66

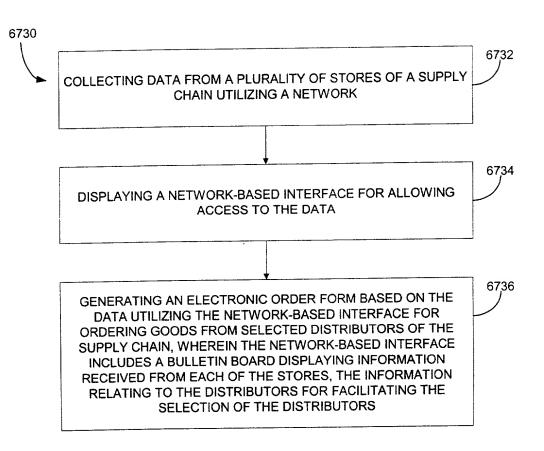


FIG. 67

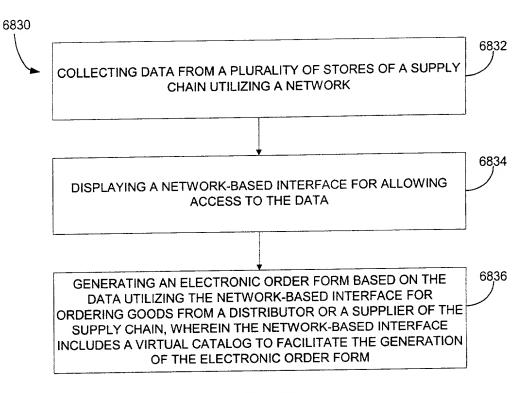


FIG. 68

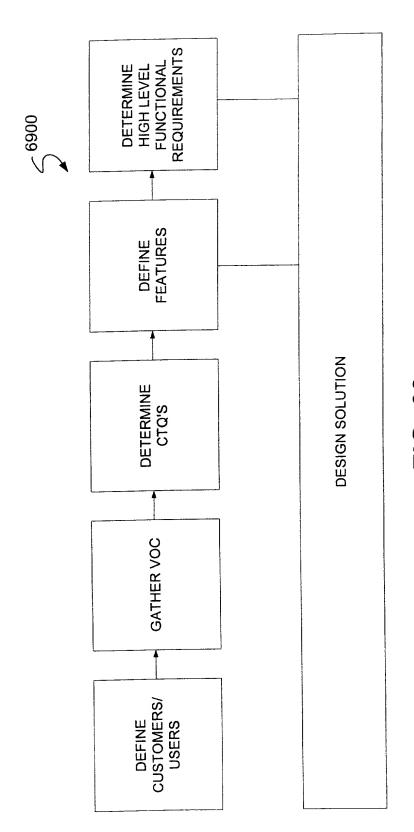


FIG. 69

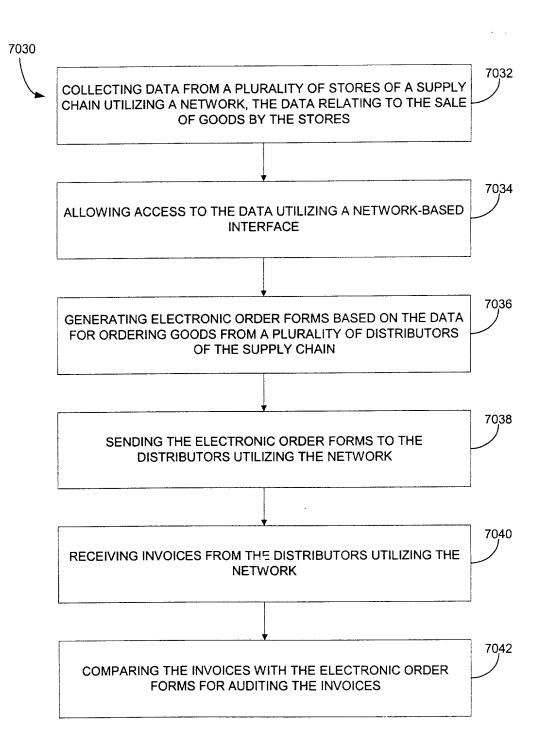


FIG. 70

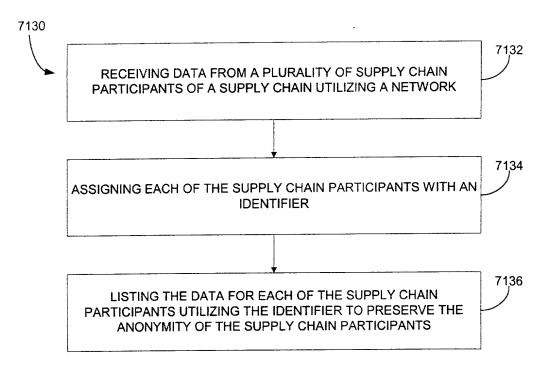


FIG. 71

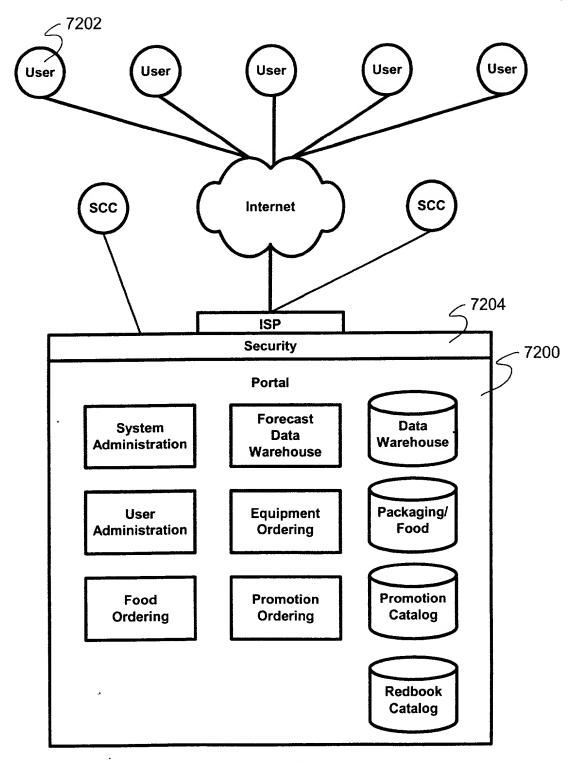


FIG. 72

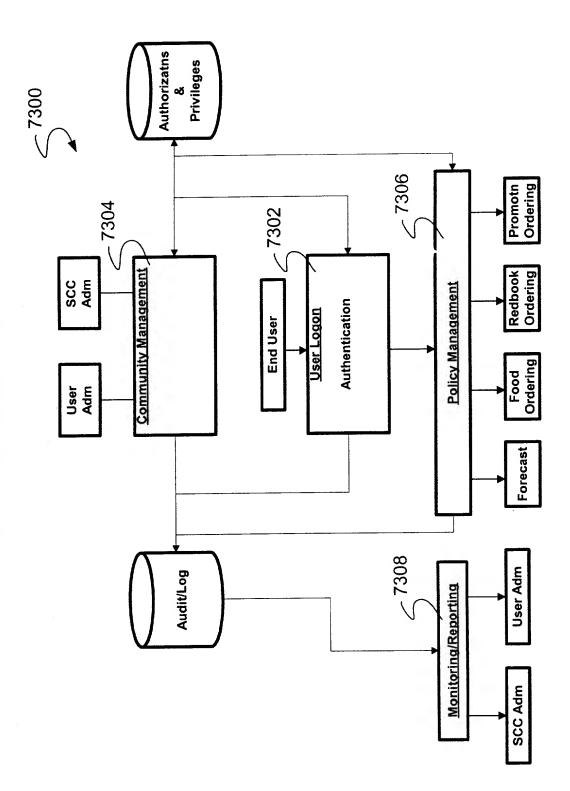


FIG. 73

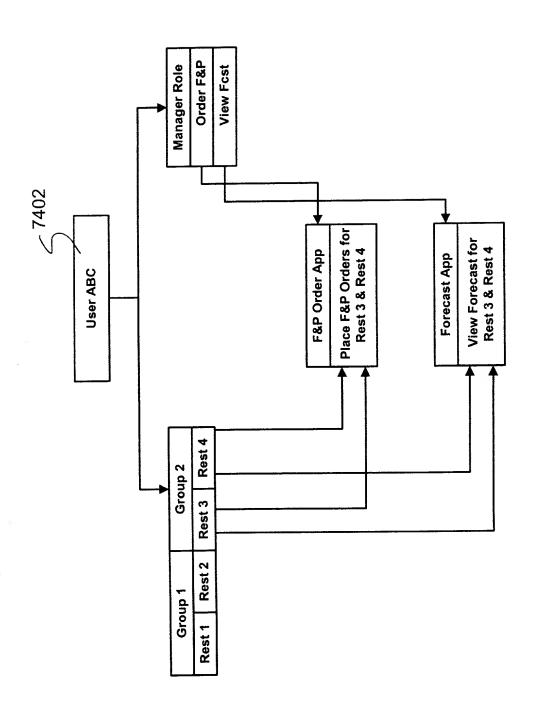


FIG. 74

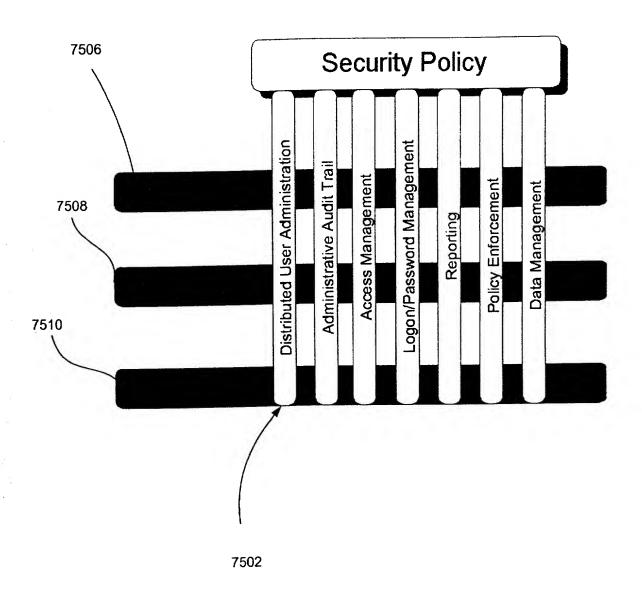


Fig. 75

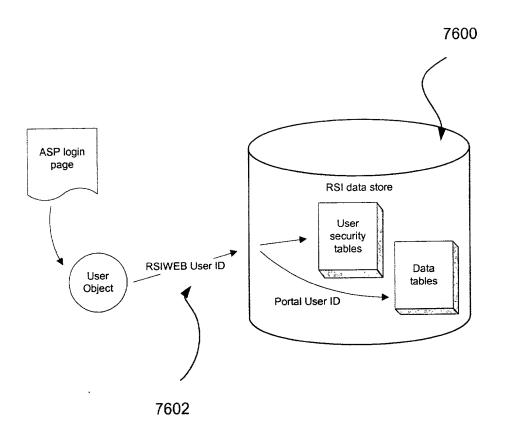


Fig. 76

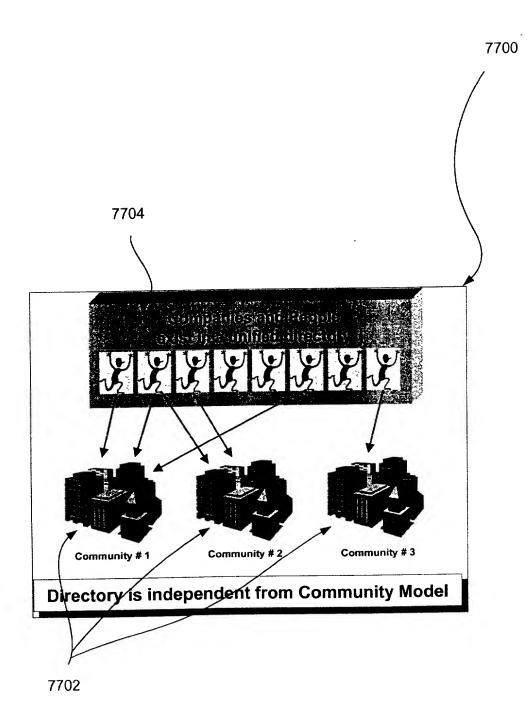


Fig. 77

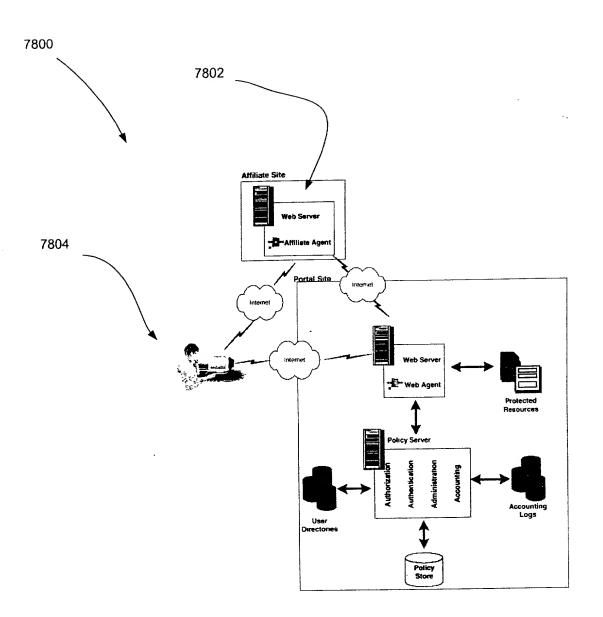
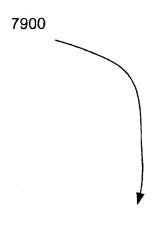


Fig. 78



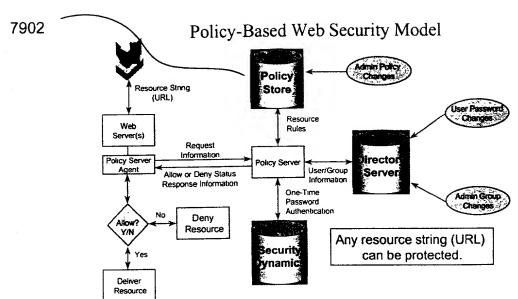


Fig. 79

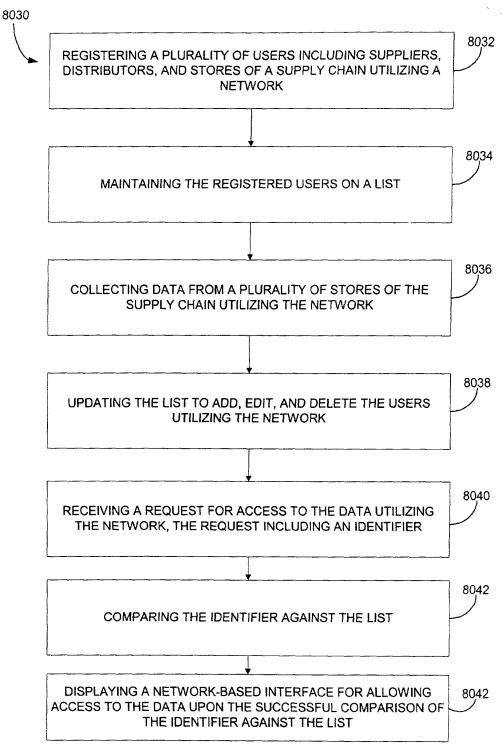


FIG. 80

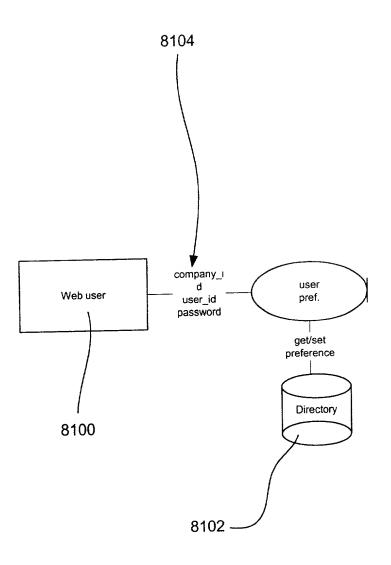


Fig. 81

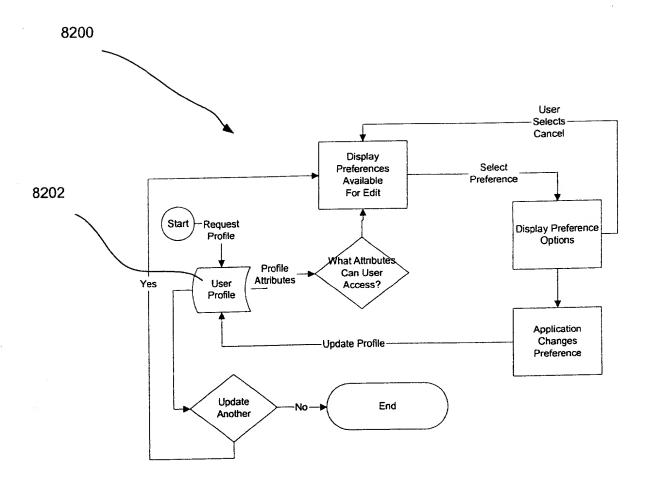


Fig. 82

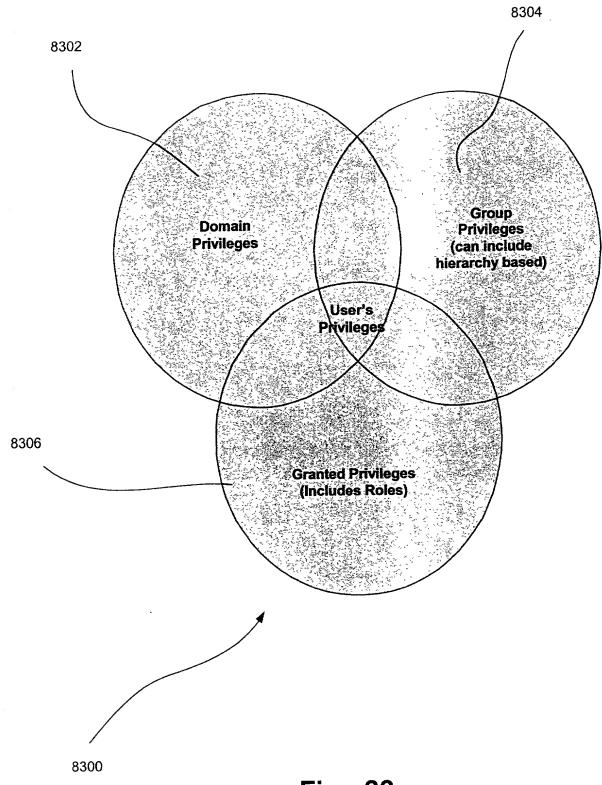


Fig. 83

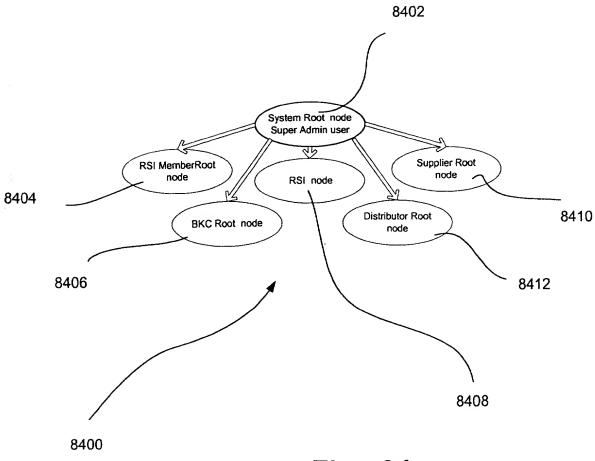


Fig. 84

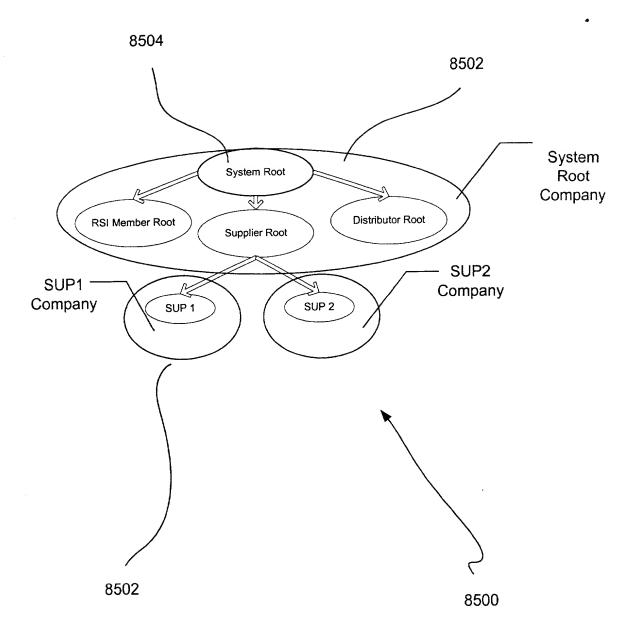


Fig. 85

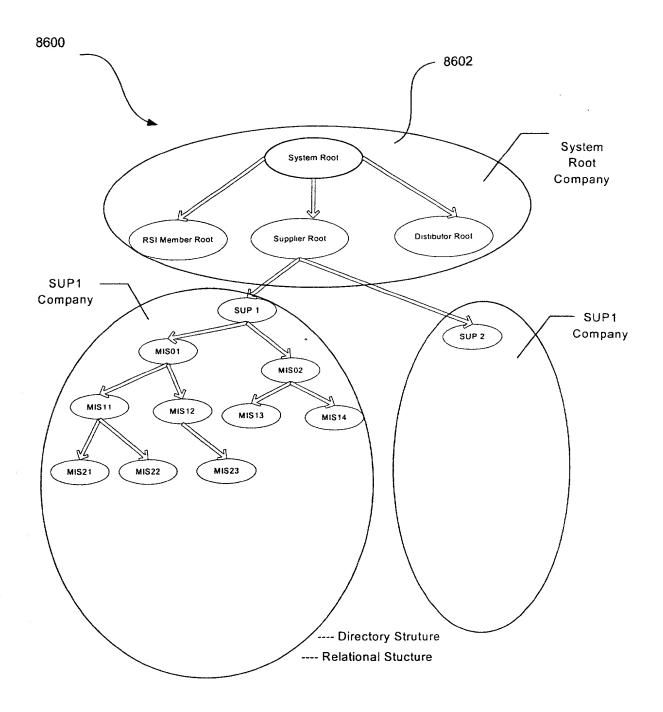


Fig. 86

8700

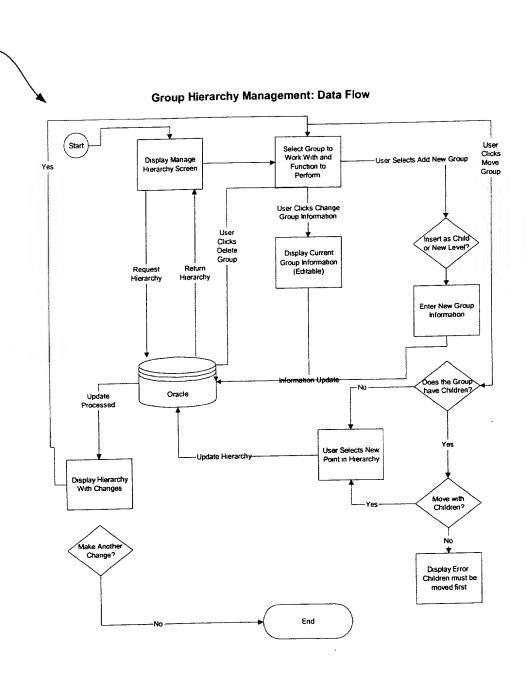


Fig. 87

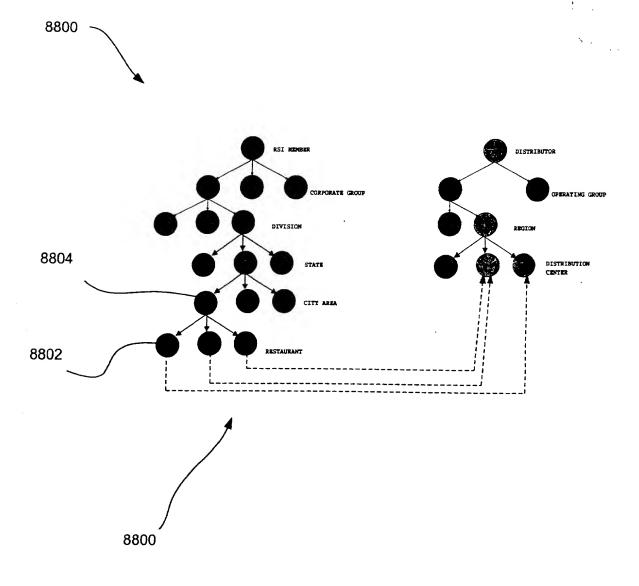


Fig. 88

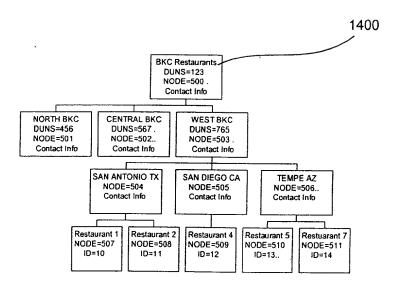


Fig. 89



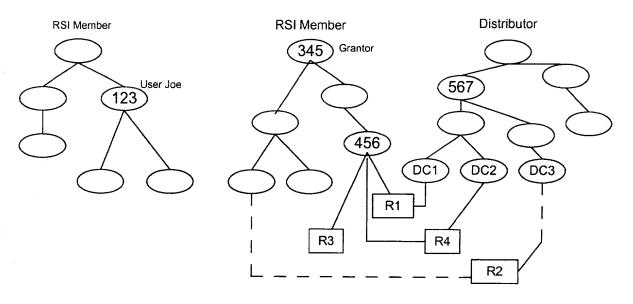


FIG. 90

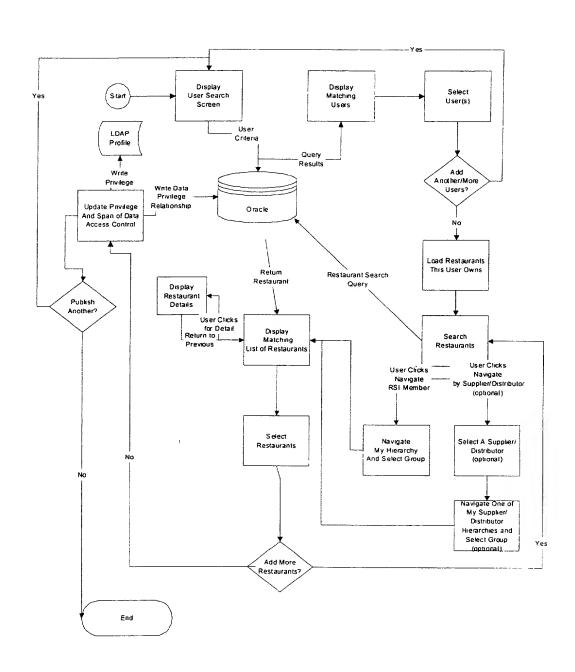


Fig. 91

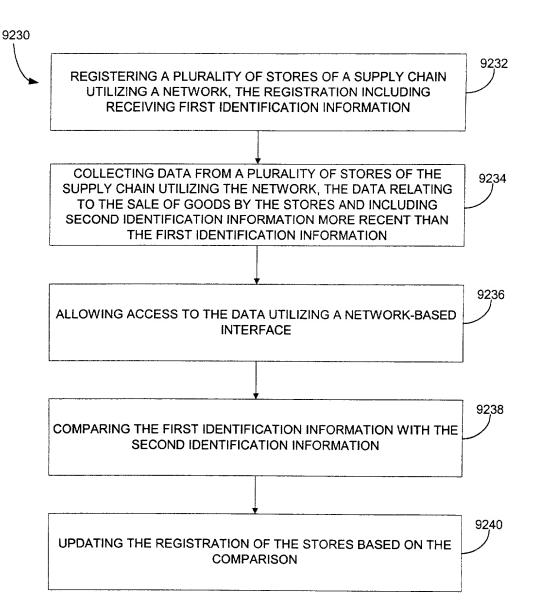


FIG. 92

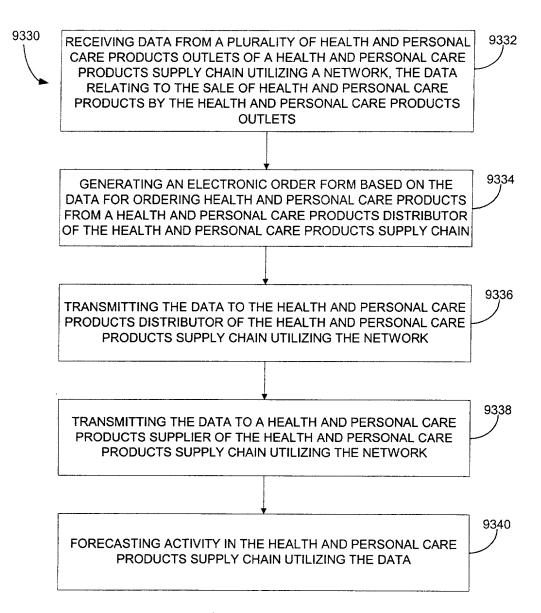


FIG. 93

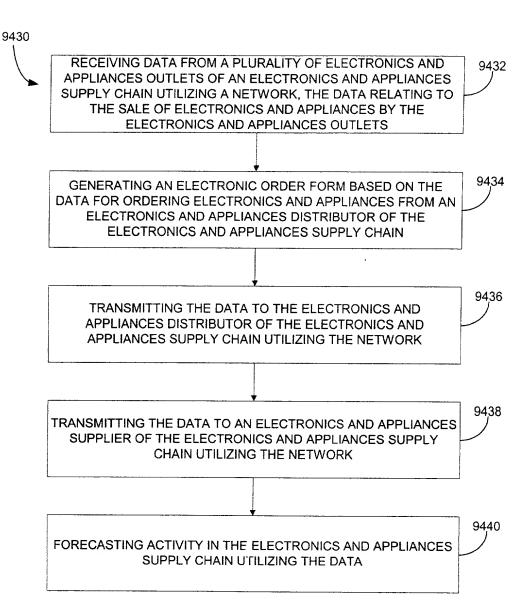


FIG. 94

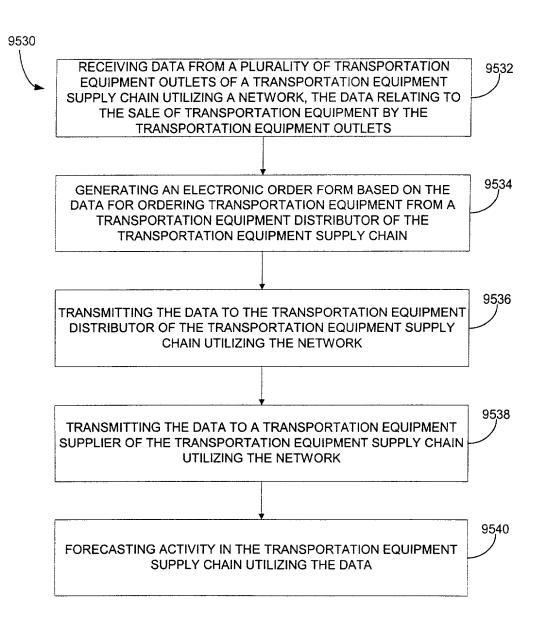


FIG. 95

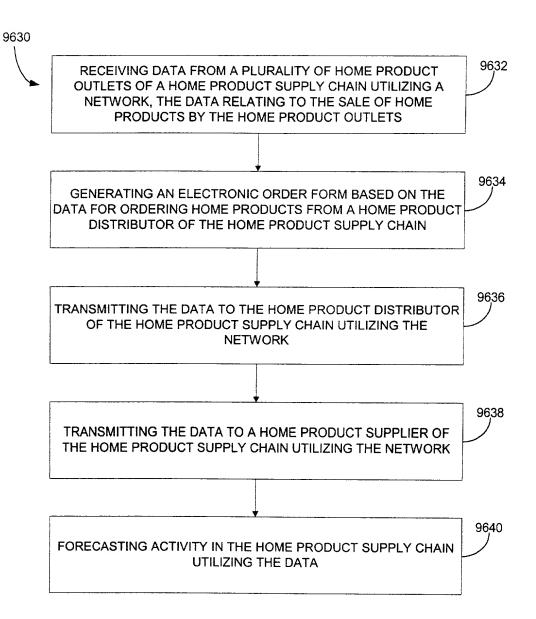
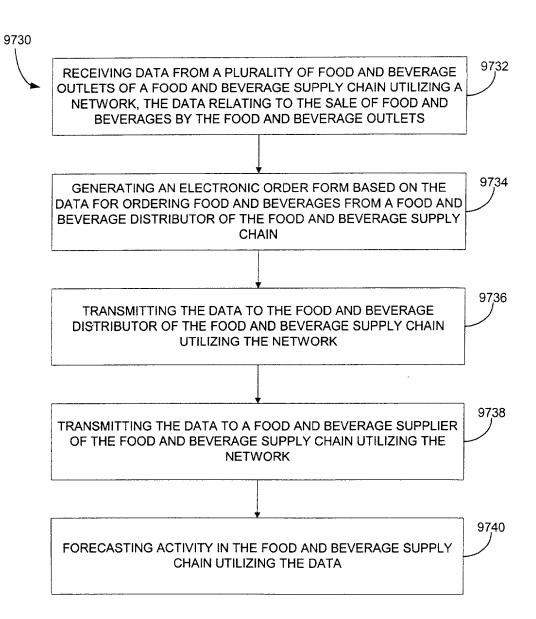


FIG. 96



1 6 P. L

FIG. 97

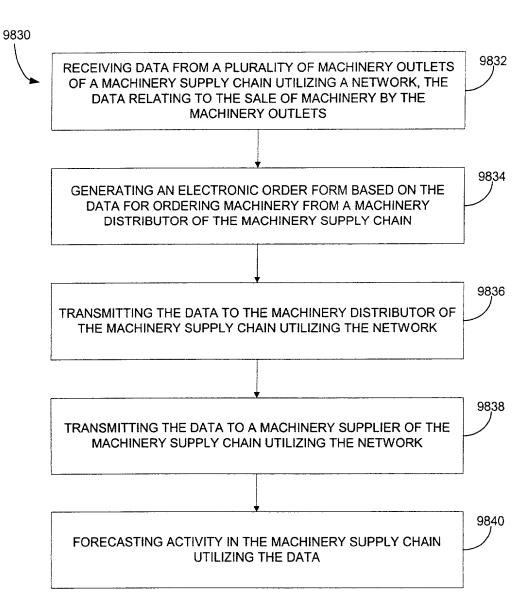


FIG. 98

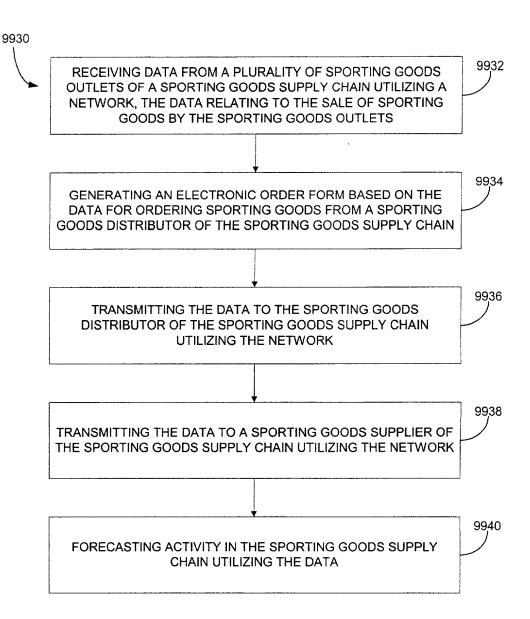


FIG. 99

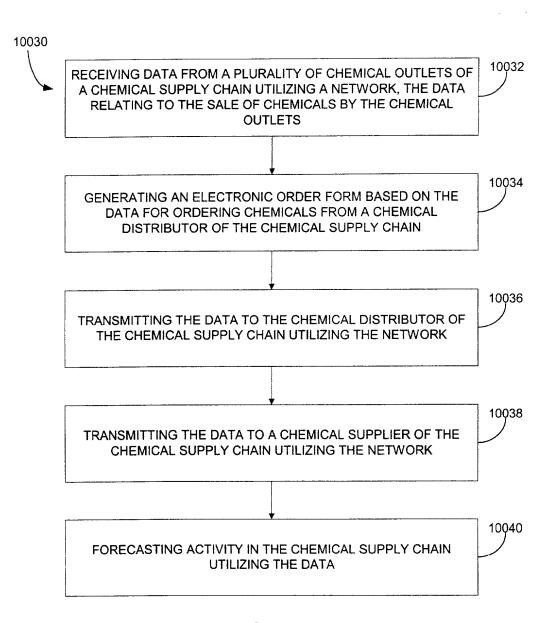


FIG. 100

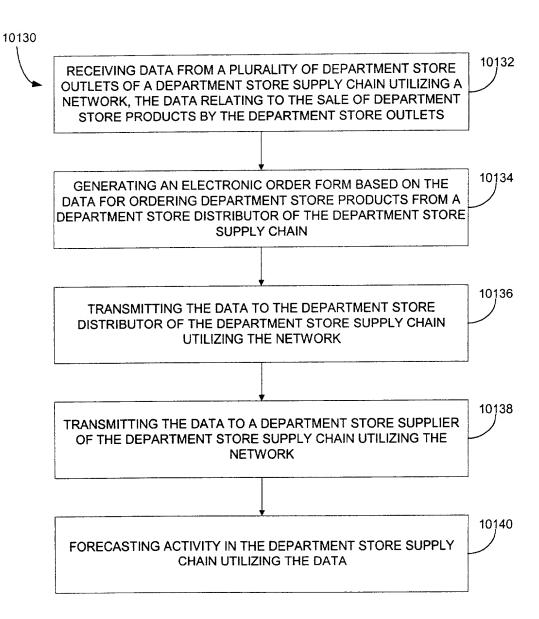


FIG. 101

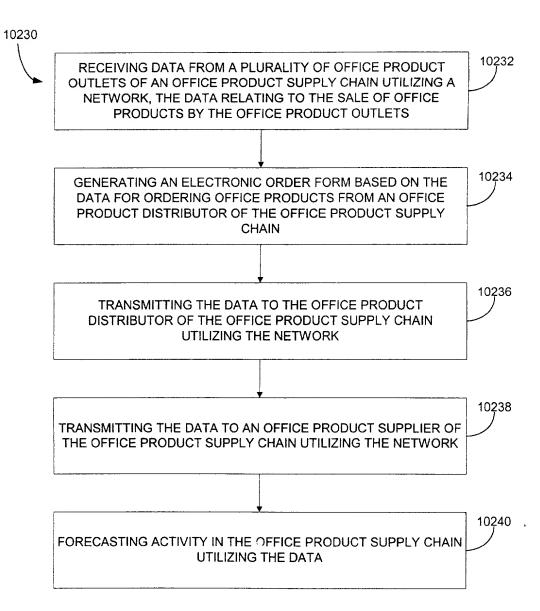


FIG. 102A

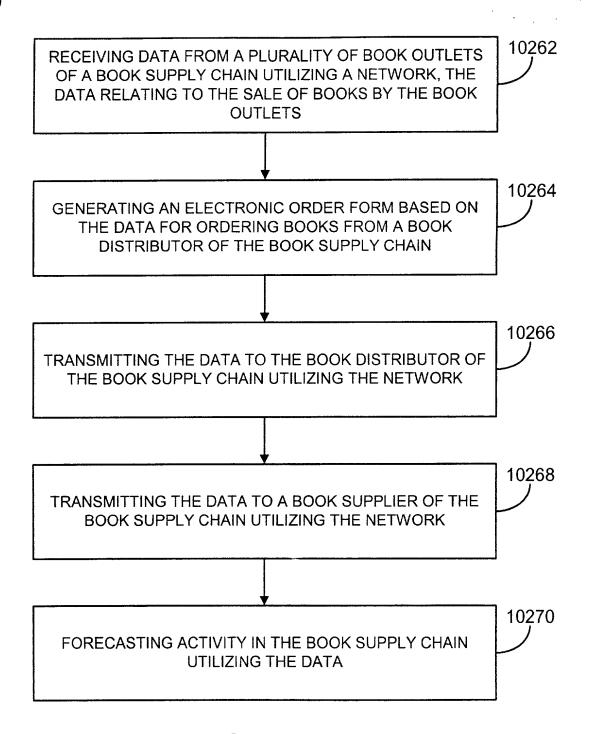


FIG. 102B

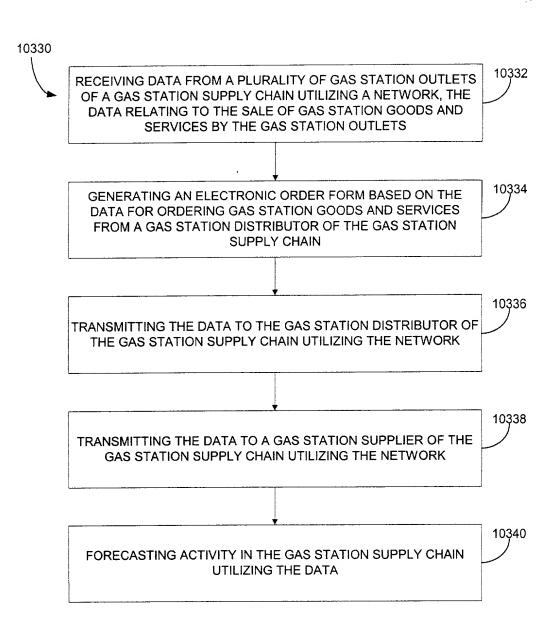


FIG. 103

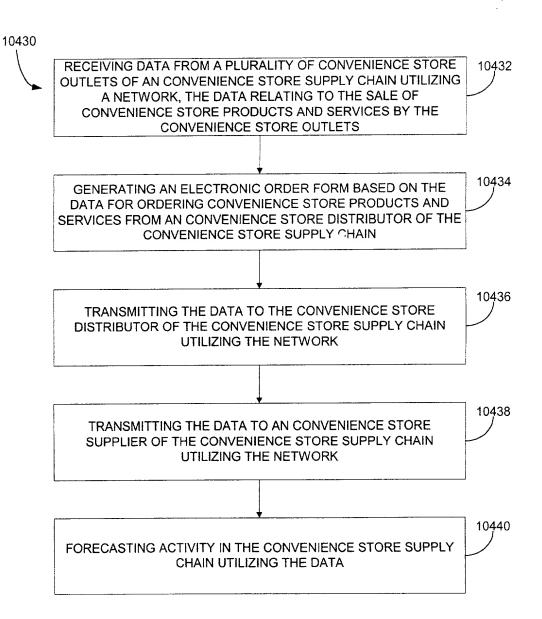


FIG. 104A

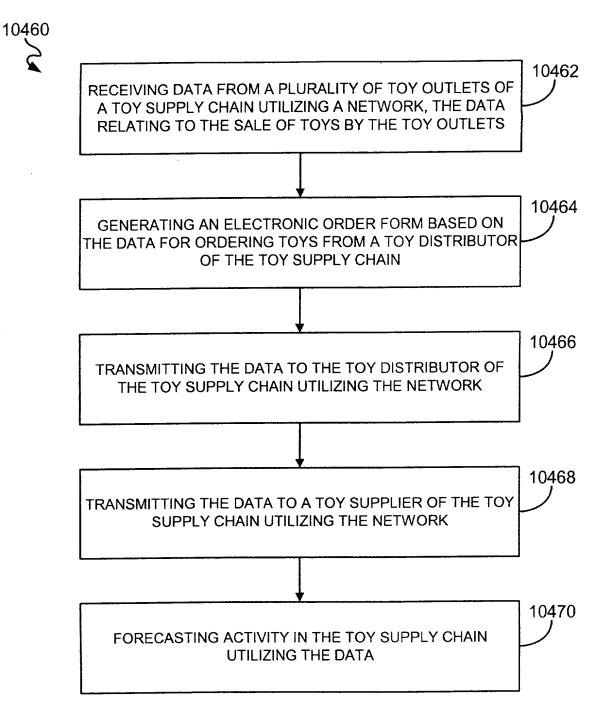


FIG. 104B

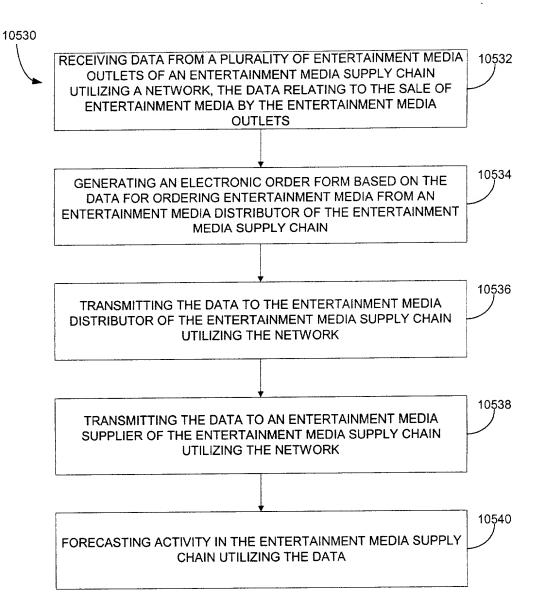


FIG. 105

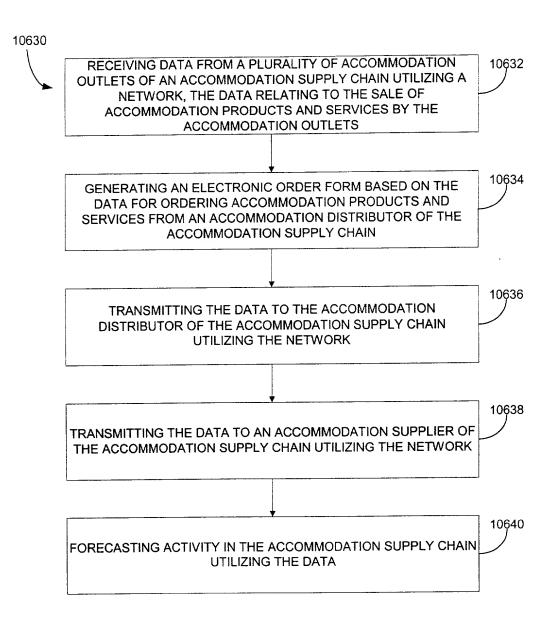


FIG. 106

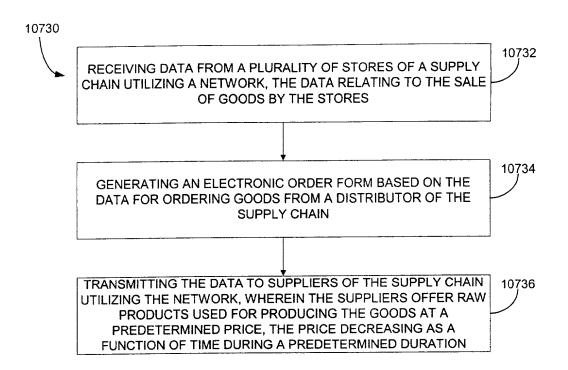


FIG. 107

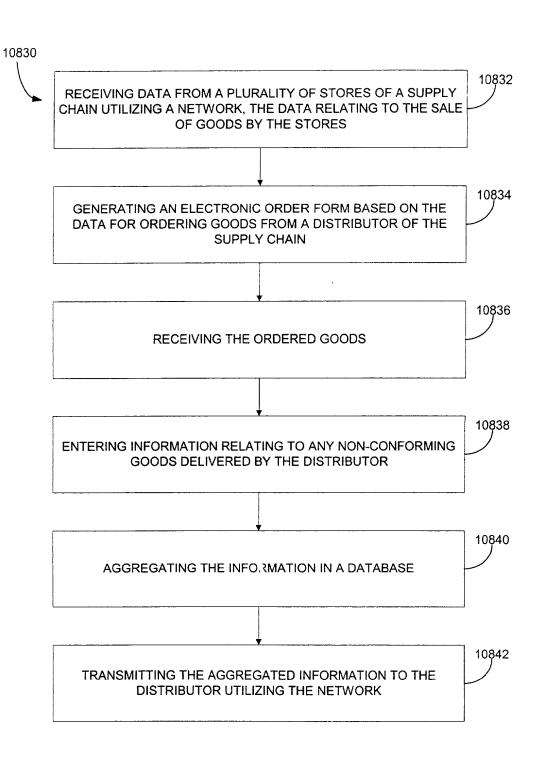


FIG. 108

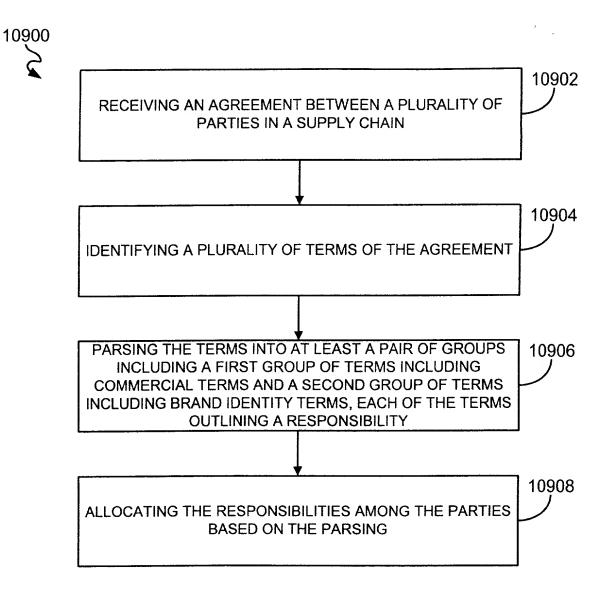


FIG. 109

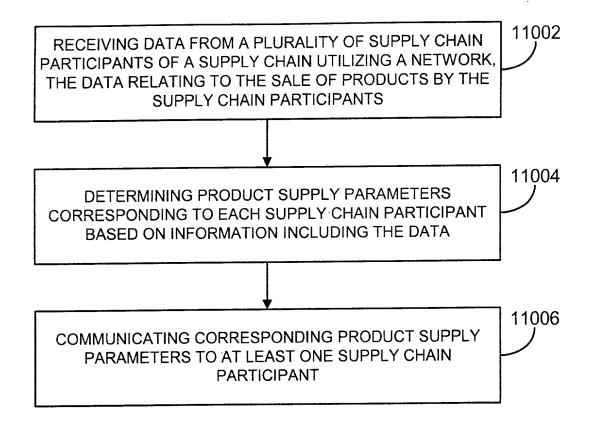


FIG. 110

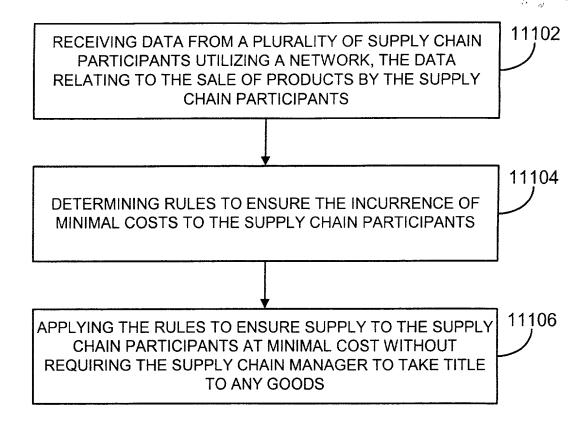


FIG. 111

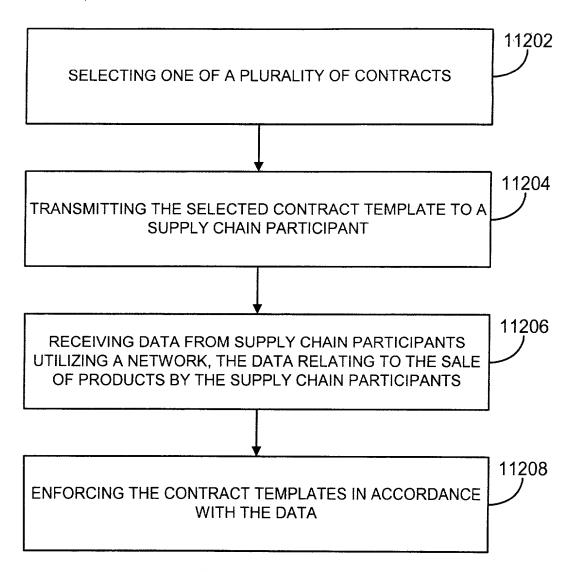


FIG. 112

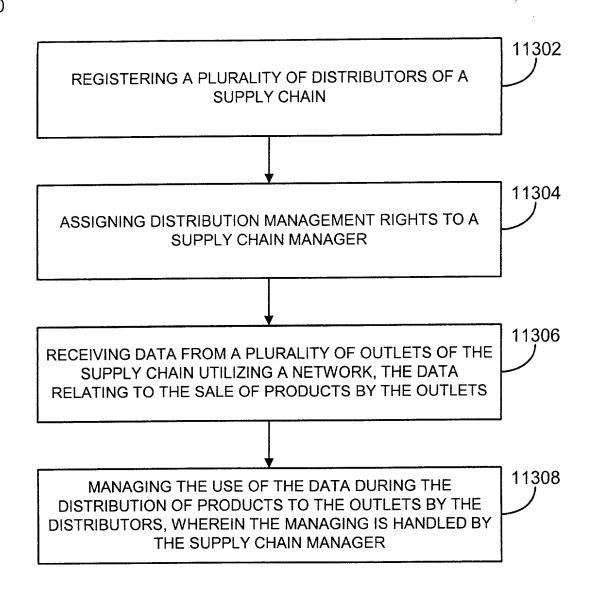


FIG. 113

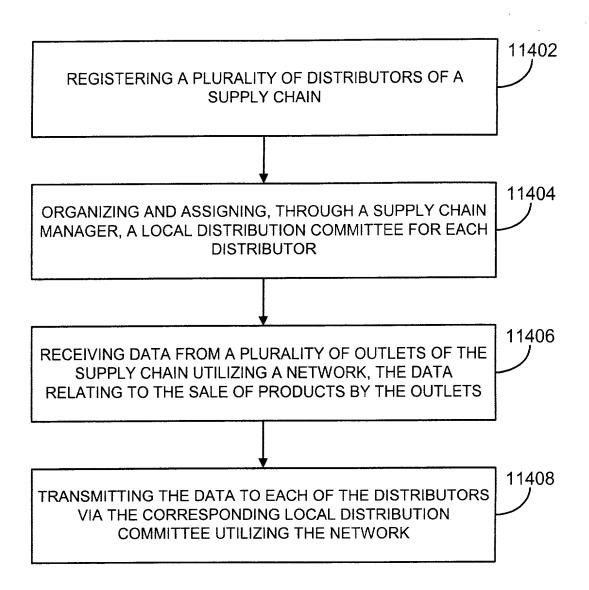


FIG. 114

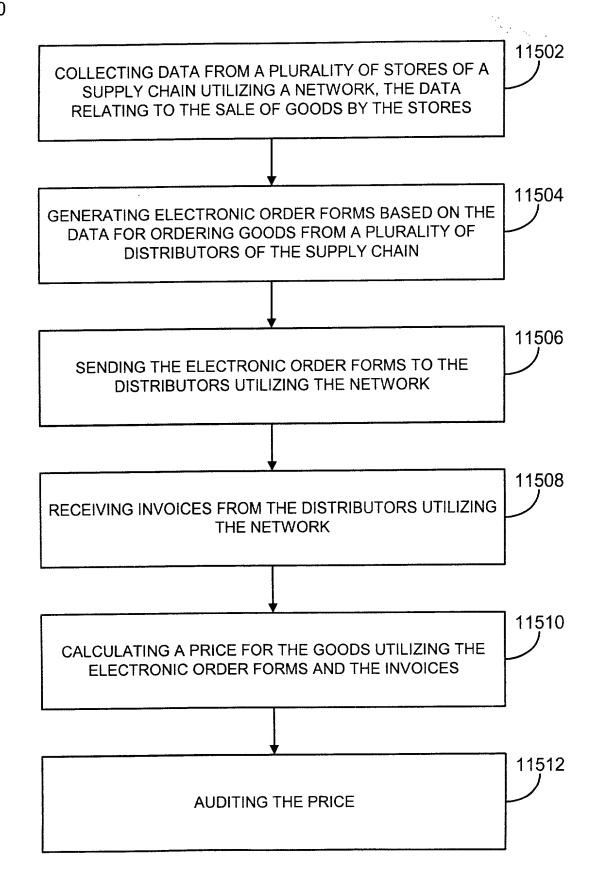


FIG. 115

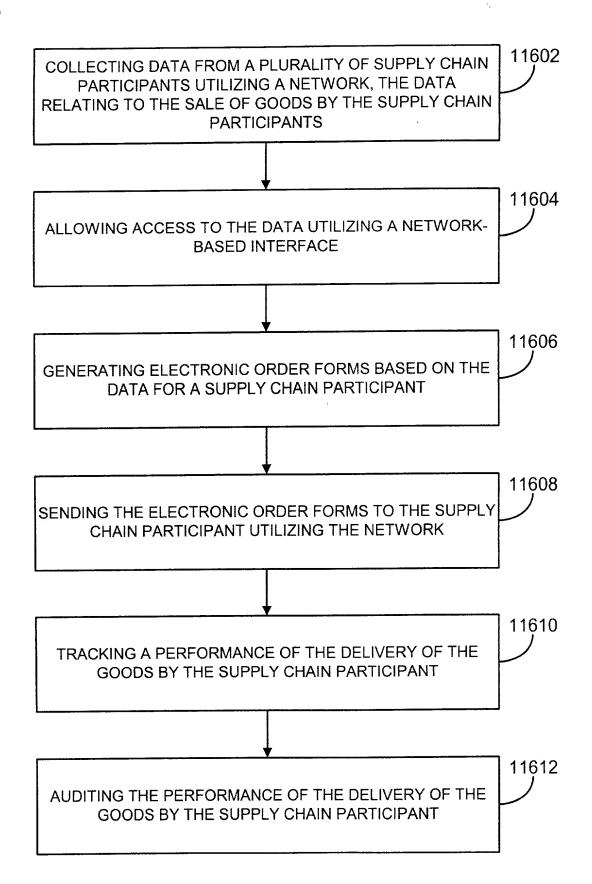


FIG. 116

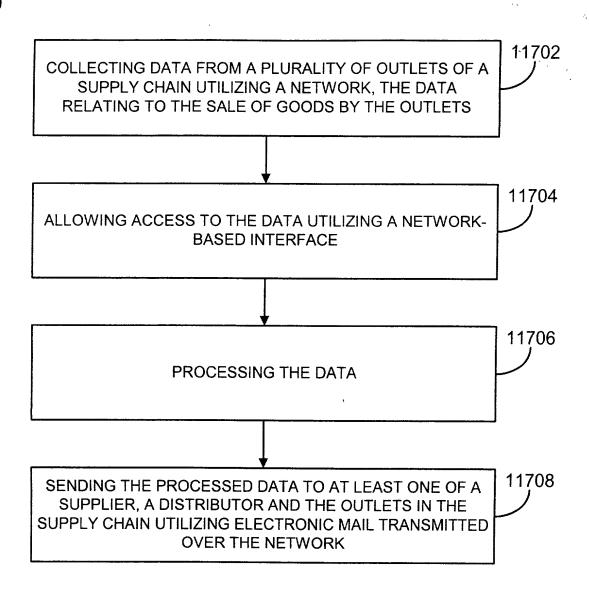


FIG. 117

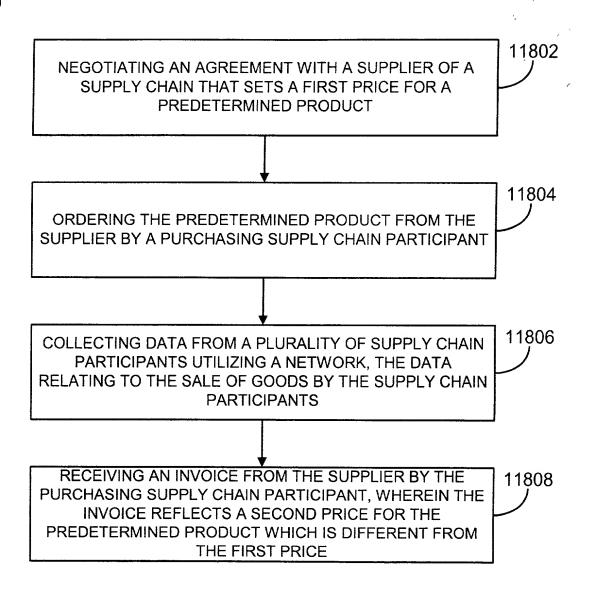


FIG. 118

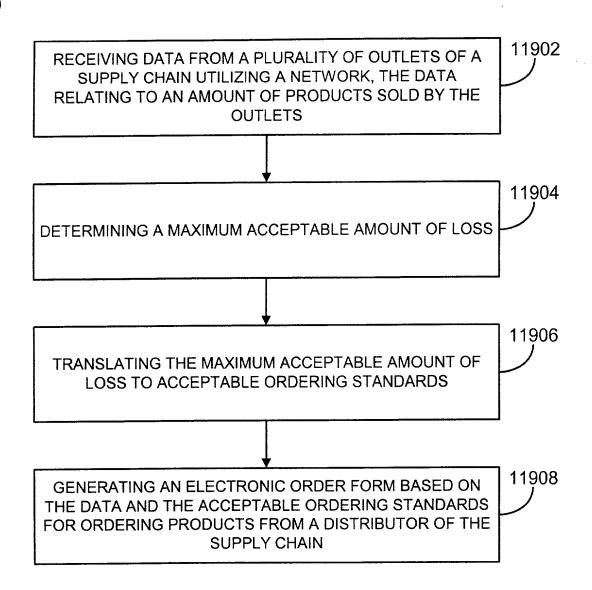


FIG. 119

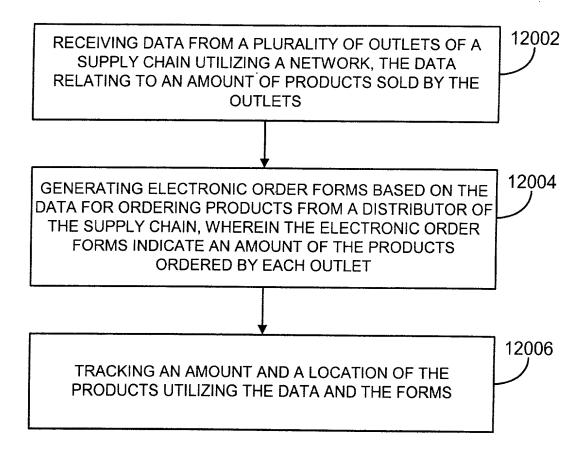


FIG. 120

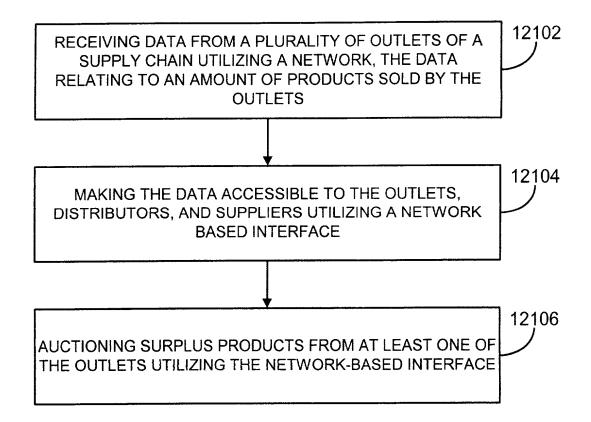


FIG. 121

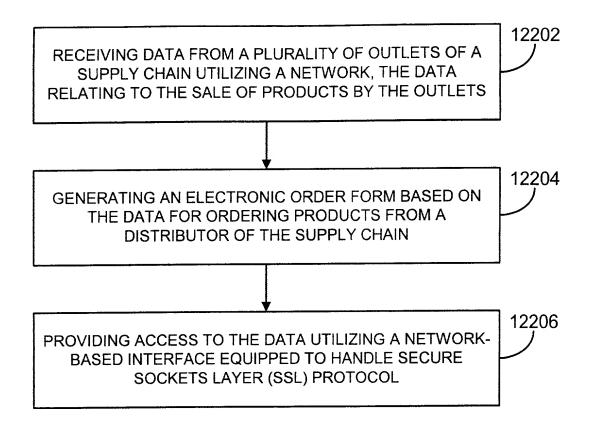


FIG. 122

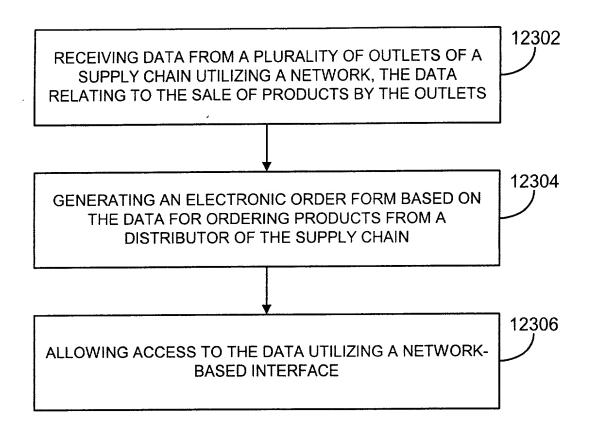


FIG. 123

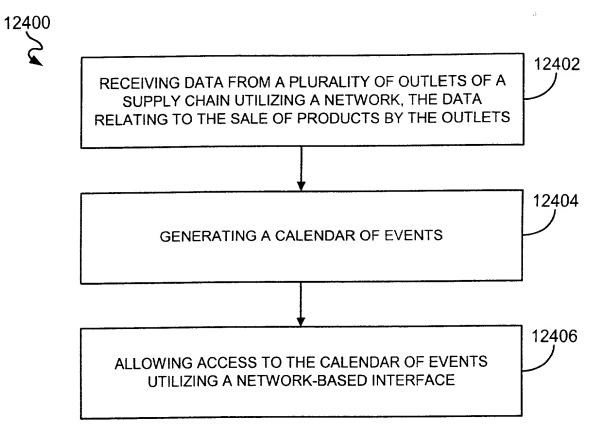


FIG. 124



FIG. 125

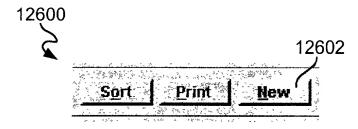


FIG. 126

2 000	12702
ttem Desc:	247
Item Number:	Status Code: Active
Product Cat Co	Item Rank:

FIG. 127

12800 V

Landed Cost by Distribution Center

ltem	Inv FOB	Freight Landed Routing	Landed	Routing
Bag - Medium	4.85		5.08	T L
Bag - Large	6.7		6.93	1
Biscuits - Frozen	12.33		13.48	TL
Brush - Pot, Long Handle	40.2		42.22	TL
Brush - Pot, Short Handle	24		25.39	T
Carton - Breakfast	16.59			RDC
Carton - Large Fry	29.91			30.72 RDC
Carton - Medium Fry	18.92	0.73	•	19.65 TLMIN

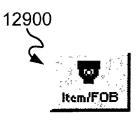


FIG. 129

The second

13000

Supplier Item Desc:			, A	em No:	
Current:	F Yes C No		Qty		5,434
Kerns per Case:	5000	Hig	h Qty:		
Innerpack Contents:	5M 000	Cas	es Per Pallet:		
Item Size:		Sta	cking Allowed	li de la companya de	
Case Length:		Uni	versal Produc	t Code:	2 / 2 / 2 / 2 / 2 / 2 / 2 / 2 / 2 / 2 /
Case Width:		Cas	es Per Truck	load: 1350	
Case Depth:		Net	Weight:	39.00))
Case Dimension UM:	INCHE(S)	Gra	ss Weight:	39 00	
Item Cube:	0.95 CUBIC FE	ET Wel	ght UM:	POU	ID(S)
Item Shelf Life:		▼ Bar	Code:		LYANT DAYS U.S.

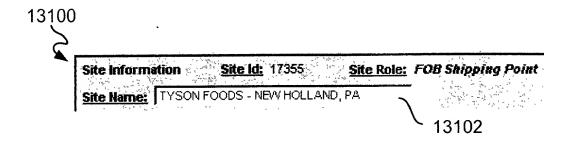


FIG. 131

Site Information Site Id: 16 FOB Shipping Point

Name: AMERISERVE-FARMINGDALE, NY Railroad Name:

Status: Active
Rail Sidings:

FIG. 132

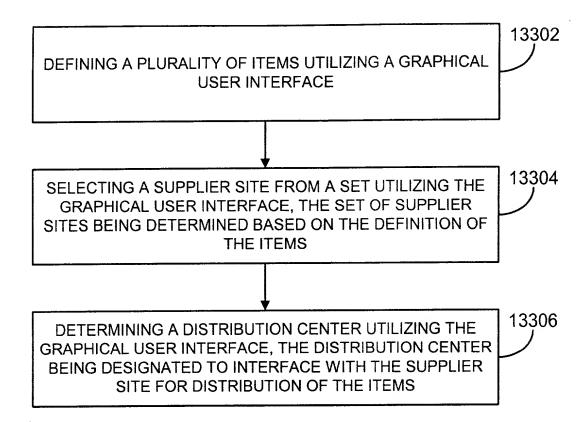


FIG. 133

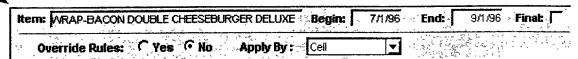


FIG. 134

13500

DC STORY	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, N	TYSON FOODS - NEVV HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34 3200	34.3900	0 8400	35.2300
34 3200	34.3900	0 2900	34.6800

FIG. 136

13700

Contr	LB.	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

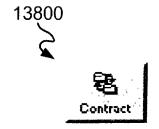


FIG. 138



Min Ordr	UM 🔬	Slip	Deliv.
1	TRUCKLOAD(S	Pallet	
1	TRUCKLOAD(S	Pallet	

FIG. 139

FIG. 140

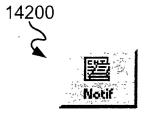


FIG. 142

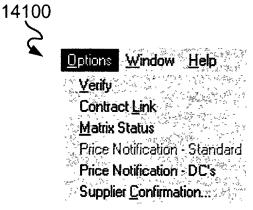


FIG. 141

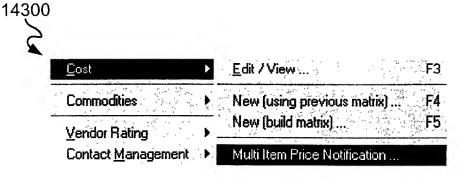


FIG. 143

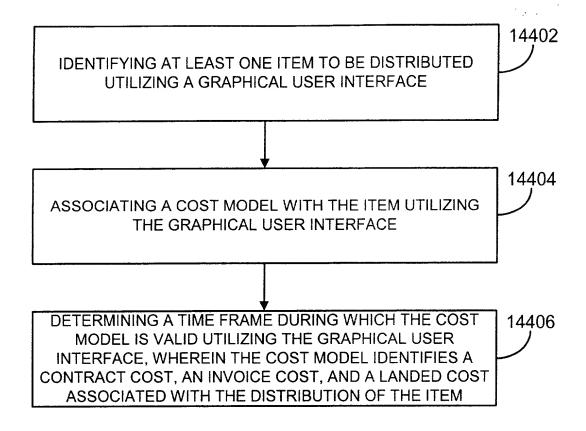


FIG. 144

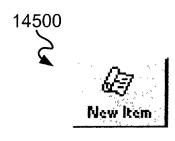


FIG. 145

Contract ID:

673 - TYSON FOODS

Initial Buyer Name:

Jamie Hersh

Current Buyer Name



FIG. 146

14700

The state of the s	Standard Grand Standard	
Contract Start Date:	05M5/98	7. 3- 7. 4
Contract End Date:	12/31/02	
Execution Date:	5/15 <i>1</i> 98	
Effective:	Shipment Date	Ŷ
Payment Terms:	Net 10	I

FIG. 147

14800 Generate

FIG. 148

14900

Exhibit A

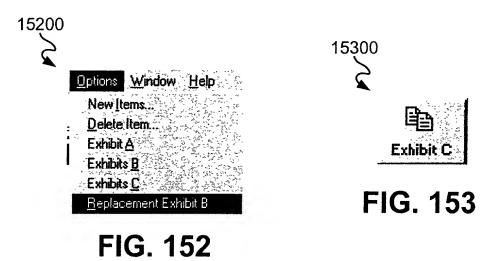
FIG. 149

15000

Exhibit B

Select the End Dates to Use on	the Exhibit		S. Granara et al.
tem	Cost Matrix End Date	Contract End Date	No End Date
PEEF - 77% (1) 10 10 10 10 10 10 10 10 10 10 10 10 10	C 8/1/98	€ 2/24/08	No Date
BEEF-WHOPPER 4.0 OZ	C 8M/98	© 2/24/08	C No Date ∵
DEEF-WHOPPER JR. 28 OZ.	C 8/1/98	C 2/24/08	No Date

FIG. 151



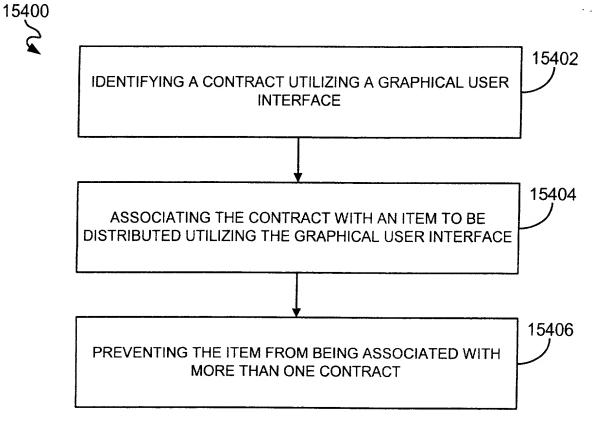


FIG. 154

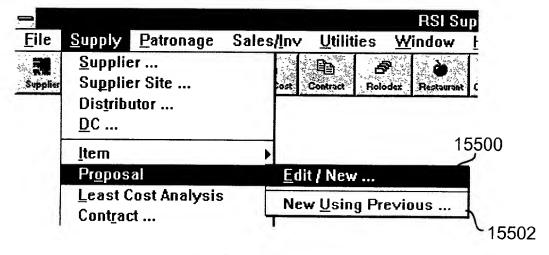


FIG. 155

Proposal - Foam Hot Cups & Polys	styrene l	Lids	
Main Info Items Suppliers DCs F08 Price DC/Rest.		Y 1 - V W A A	View Bid
<u>Proposal Information</u>			
Proposal ID: 1021		al Due Date:	
Proposal Name: Foam Hot Cups & Polystyrene Lids	Contract	Begin Date:	1 07/01/97
Buyer Name: Dennis Clabby	Contre	ict End Date:	p6/30/98
Actions # Date: Action Description:			
05/28/97 Sent this bid to Dart and also sent a request for in	nformation t	o WinCup.	
	5		

FIG. 156

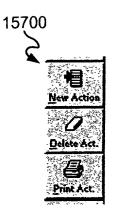


FIG. 157

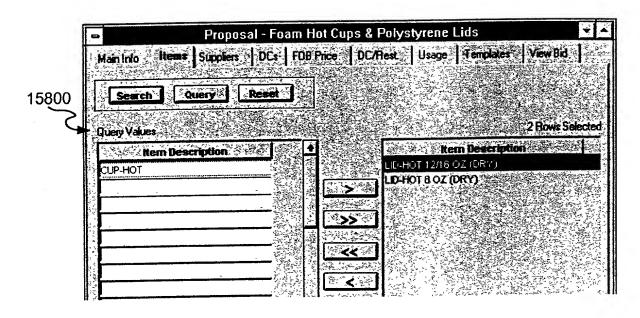


FIG. 158

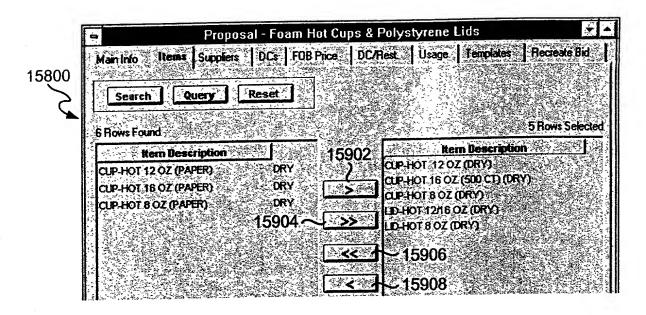


FIG. 159

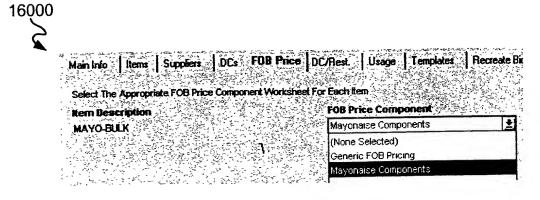


FIG. 160

i ken	n 🤻 🦑 📸 🗽	Grow	h % G	ross Wgt.	item Cube	Contract Perio	bc
CHICKEN-BK BROILER		5.	00%	32	1.28	09/01/97 to 12/3	81 <i>1</i> 97
CHICKEN-PATTY		7.1	00%	37.00	1 09		
CHICKEN-TENDERS		0.	00%	25.00	1.06		
Distribution Center	Previous Case Usage	Projected Rest. Coun			9.50	All the second s	
OST-ALBUQUERQ	576	ji;	0 99.3	34% 6	.03 5.009	755	
OST-DENVER	633	₃₄ √ 1 1 1 1 1 1 3	9 99.0)5% 6	.68 5.009	1,083	
OST-SALT LAKE	* app 116		2 80.0	nn% 5	46 5 009	37	. 77. 5

FIG. 161

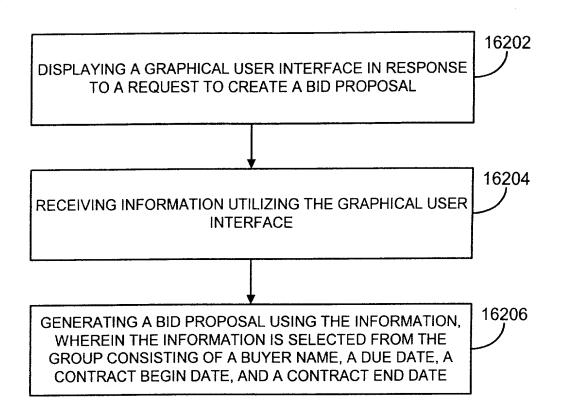


FIG. 162

16300
Templates | Create Bid

FIG. 163

S	Supply	MS	Editable
		Word	Y/N
Bid Proposal Cover Letter		2	A.Yasaben
General Terms and Conditions	The street	(-) († -	AN JOH
Usage Estimates 2			= N **
Supplier Facility Worksheets 2			Nyx
Item Information Worksheets ?	7.6		N.
Sample Supply Agreement		2	\mathbf{N}_{i}
BK Specification Request		2	N
FOB Price Component		?	\mathbf{Y}_{n}
Truckload Freight Worksheet 📝	22002		N
LTL Freight Worksheet 2			Ŋ

FIG. 164

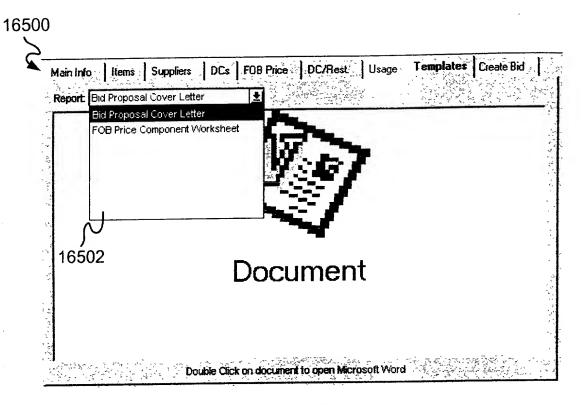


FIG. 165

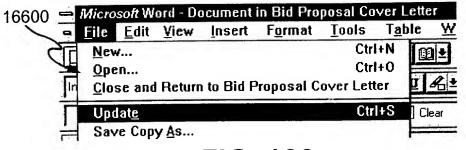


FIG. 166

	Main Info Items Suppliers DCs FOB Pri	ice DC/Rest Usage	Templates Create Bid
16700			Bid Proposal Sent
~		ude Checked Documents Cost	
	General Bid Proposal Cover Letter	FOB Price Comp	oonent Worksheet 🔯
	General Terms & Conditions X Usage Estimates X	Trucklosd Freig ETL Freight Wo	
	Supplier Facility Worksheet	Blank Sheets Supplier Facility	Worksheed
	Item Information Worksheet X Sample Supply Agreement X	Kem Informatio	m Worksheet
	BK Specification Request	FOB Price Comp Truckload Freig	ponent Worksheet X pht Worksheet X
	LTL Freight Worksheet will be printed by system if necessary	LTL Freight Wo	rksheet

FIG. 167

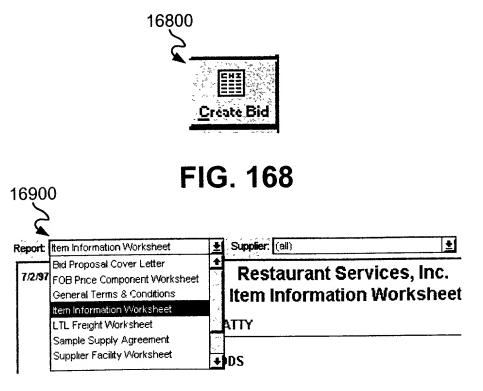


FIG. 169

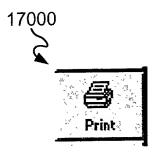


FIG. 170

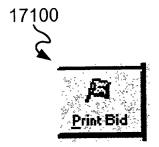


FIG. 171

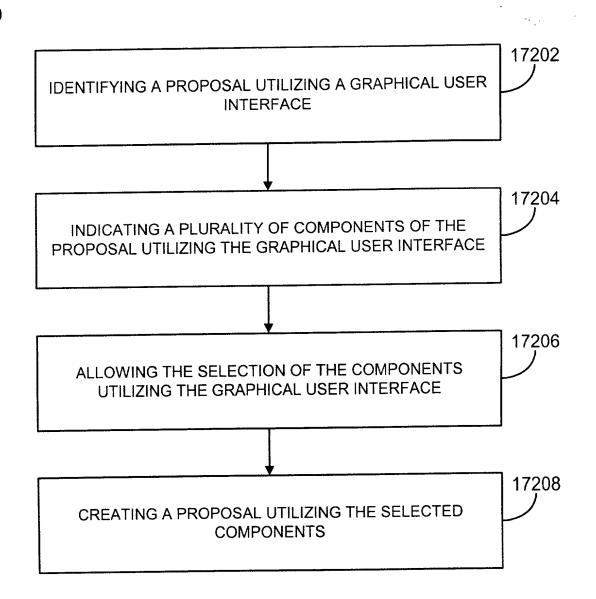


FIG. 172

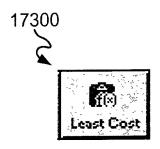


FIG. 173

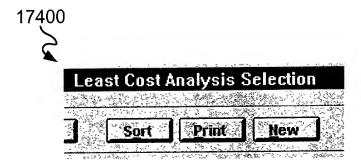


FIG. 174

Supply Patronage Sale	s/ <u>l</u> nv <u>U</u> tilities <u>W</u> in	dow Help
Supplier Supplier Site	cost Contract Rolodex F	Gestaurant Owner/Org. Member
Distributor DC		
Item Proposal		
Least Cost Analysis	Edit / View	Ctrl+Shift+Z
Contract	New (Using Previo	usj., Zaka

FIG. 175

C 2 - 2 - 2 3	- 'y	 17600
Bid Proposal Name:	(None)	 7 17000
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)	
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)	

FIG. 176

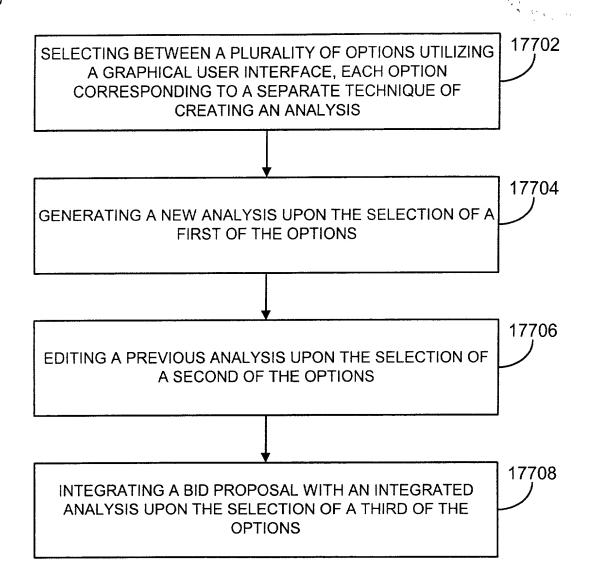


FIG. 177

Analysis Name:	Hash Brown Actual	15 a 27 1425 15
Analysis ID:	and the second of the second o	that the
and the second of the second o	Dennis Clabby	—
Period of Agreement:	VV 0 1 5 00 5 1 50 1	المسلمة المسلمة
はきょうさがる 皆む 玉藤玉 ト 場合 ! **・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・		96
Unit Of Measure:	CASE(S)	z 💮

FIG. 178

Version (1) of (9)	***************************************
What is the max # of FOB points to allocate to each DC ?	One FOB
What is pricing method for this version?	FOB + Freigi 🛨
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000
Override RDC Truckload Validation?	No 🔻
Solution Strategy: Standard 🔻 Last Revision:	9/15/97 1:04 PM

FIG. 179

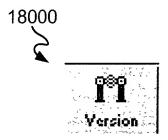


FIG. 180

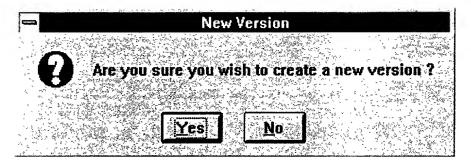


FIG. 181

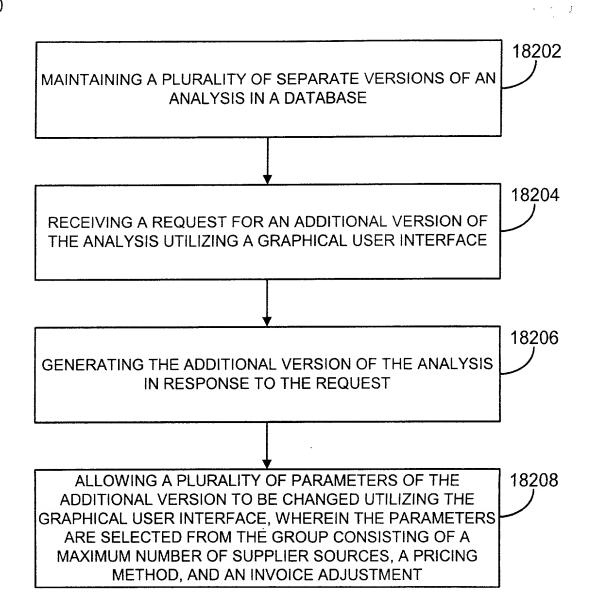


FIG. 182

The second secon	Ž.		
Search Query Reset	%		
	je.		7. Rows Selected
Query Values	M		AND
Supplier FOB	*		Supplier FOB DOPACO-DOWNINGTOWN, PA
DOP	10 A		DOPACO-KINSTON, NC
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	>	DOPACO-ST. CHARLES, IL
			DOPACO-STOCKTON, CA
		لأجختاا	IMPERIAL BONDWARE-SHELBYVIL IL
		183	02

FIG. 183

3400	
Item	Conv. Factor
FRIES-COATED (FRZN)	36
EIC 19/	18402

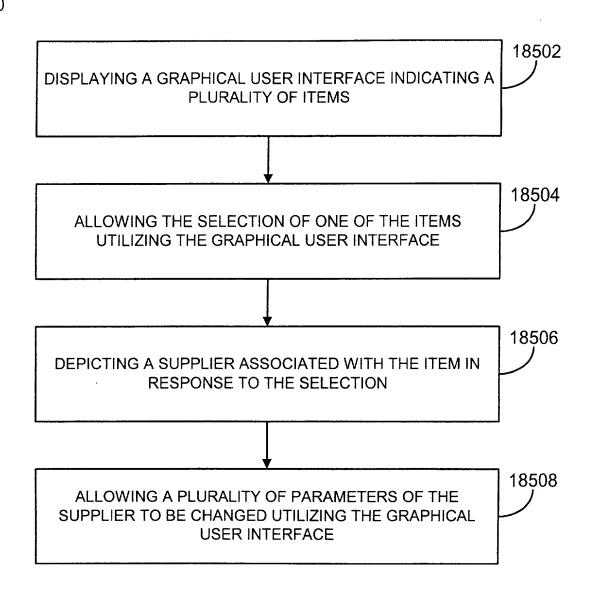


FIG. 185

item Description	Supplier FOB	上 一类域的 (40 ≥ 1
CUP-COLD 16 OZ	DOPACO-DOWNINGTOWN, PA	and the state of t
CUP-COLD 22 OZ CUP-COLD 32 OZ	DOPACO-DOMNINGTOWN, PA DOPACO-DOWNINGTOWN, PA	•
Supplier Rem Desc: 16 OZ COLD CUP	Item No:	CP2942
Items per Case:	Tie Oty:	5
Innerpack Contents: 1200	High Qty:	
kem Size:	Cases Per Pallet:	
Item Shelf Life:	Stacking Allowed:	● Yes C No
Case Length: 22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width: 15.125	Cases Per Truckload:	769 点氧
Case Depth: 17.75	Gross Weight:	29 28 POUND(S)
Case UM (NCHE(S)	Net Weight:	27 28 POUND(\$)

FIG. 186

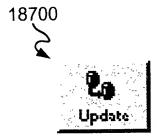


FIG. 187

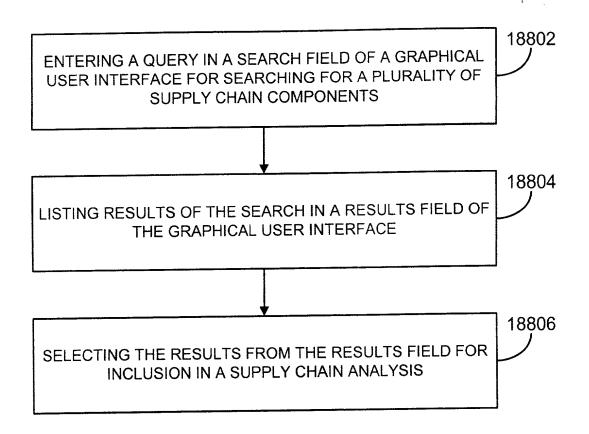


FIG. 188

Supplier	Terms	S	LPÆ	LT	Minimum	Maximum	¥ , 3 ×	Include		1
CAVENDISH FARMS		◆ P:	allet	¥			•	Yes C.	lo 🎺	
J.R. SIMPLOT COMPANY		₽ P	allet	Ŧ			•	Yes C N	to	v. 2
LAMB-WESTON, INC.		♣ 3:	allet	Ł	200,000,000		0	Yes 🔲 l	ło	
to the second of the second se	Control of the second	a property is	1 3	, , , , e	124 - F. 4 6 7 6 3 6 3 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5	The state of	1.4		or 1 1 1	
Supplier	FOB ·	7. J. 18. 1	ř	JX.	Minimum	Maximum	,,	Include	7. 1.	1
LAMB-WESTON, INC. PASCO,	WA	,	- Ĵ. i.	٠, ١	90,000,000	110,000,000	•	Yes 🔘 I	lo	5.
LAMB-WESTON, INCRICHLAN	VD WA				0	55,000,000	(<u>•</u>)	Yes O N	lo	,
LAMB-WESTON, INCAMERICA	AN FALLS ID	-3%.	7 P .		90,000,000	110,000,000	•	Yes O N	lo	- ""

FIG. 189

Supplier To	erms 🥞	SLP/P	LT	Minimum	Maximum	Include	§ 4
MCCAIN FOODS	巨	Pallet	±			🖸 Yes 🔘 No	
NESTLE FOOD COMPANY	±	Pallet	±			@ Yes C No	-7
ORE-IDA FOODS	±	Pallet	±	225,000,000		@ Yes O No	
TO STATE OF THE ST	Opening His	CONTRACTOR TO ANALYSIS OF THE PROPERTY OF THE	200	CHARLESTAN THE	PARE AND STORY OF THE STORY OF	THE STATE OF THE S	
Supplier FOB	WANTED TO	30.43		Minimum	Maximum	include **	
MCCAIN FOODS, LTD: PRINCE EDW	ARD ISLAI	WD	經濟	18,000,000	30,000,000	O Yes @ No	-190 (
MCCAIN FOODS,LTDPORTAGE LE	PRAIRIE		1971 2	45,000,000	50,000,000	C Yès @ No	ا المانية المانية
MCCAIN FOODS, INC-OTHELLO, WA			er Sriger	27,000,000	132,000,000	Yes O No	3-1

FIG. 190

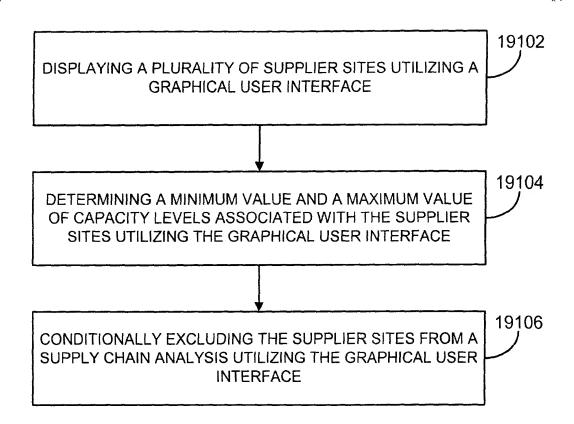


FIG. 191

HUDSON INDUSTRIES	0			
NTERNATIONAL DIVERSEFOODS 🦥	数位置为。 0 数据	STAR BEATER		
SUPERIOR COFFEE & FOODS	0			<i>)</i>
and the second of the second o				
Supplier FOB		tem 🚓 👯 🔻	Cont FOB #	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK		8.4200 0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK	TARTAR	9 2300 / n	1 A-12 and 1 (A)

FIG. 192

	A CONTRACTOR OF THE PROPERTY OF A
Supplier # Volume	
SSI FOOD SERVICES	
TEXAS AMERICAN FOOD SERVICE 0	
WHITEFORD FOODS	
The state of the s	2
Supplier FOB	Cont FOB # Volume
TEXAS AMERICAN FOOD SERVICE-TX BEEF - 77%	1 0026 - 0
TEXAS AMERICAN FOOD SERVICE-TX BEEF - 77%	1 0016 1 2,090,000
TEXAS AMERICAN FOOD SERVICE-TX BEEF - 77%	1 0010 2 2,508,000

FIG. 193

Supplier			
/ENTURA FOODS /ENTURA FOODS	1 100,000		
Supplier FOB	lten.	Cont FOB #	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO BULK	8 9400 0	
VENTURA FOODS-CHAMBERSBURG, PA	NAYO-BULK	8 8400 41	## 15 P
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9 5100 °C	建等等
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9 4100 1	
VENTURA FOODS-CITY OF INDUSTRY	WAYO-BULK	91200 0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK-15 - 19 19 19 19	9 0200 👭	A Media May
VENTURA FOODS CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9 5800 :0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9 4800 1	The state of the s

FIG. 194



Kern Description	Supplier FOB
FRIES-COATED	CAVENDISH-PRINCE EDWARD
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON
FRES COATED	LAMB-WESTON, INCPASCO, WA
Distribution Center	Delivered # Volume •
AMERISERYE-OMAHA, NE	0.3750 0
AMERISERVE-PLYMOUTH, MN	0 3850 D D
AMERISERVE-WAUKESHA	0 3670 0 0 0
FLEMING FOODS-KAPOLEI	0 4725 0 0
KING PROVISION-ATLANTA	0 3950 0 0

FIG. 195

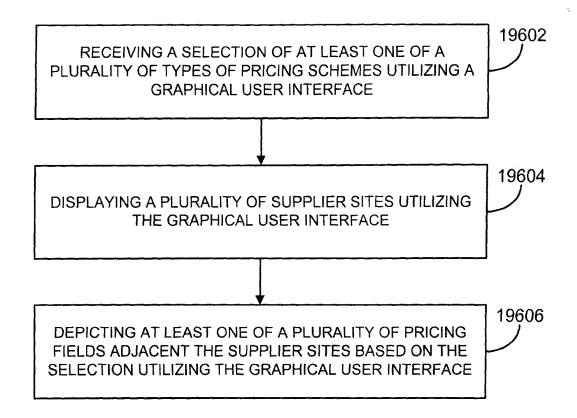


FIG. 196

Total Rest. Growth Amount

Usage Period

	The second second of the second secon
Distribution	nt Projected Avg. 🛨
Center Rest. Count Growth	% Rest. Count
The same of the sa	% 37.43-23 28 · a · a
A MEDICED VEIDOST-AL FILIQUERQUE	
AMERISERVEPOST-DENVER 35 5 00	
AMENISERY CTVO	
AMERISERVE POST-SALT LAKE U	
AMERISERVE-OMAHA NE 5 90	

FIG. 197

tem the tem	Item Growth	% U	sage Period	25.
CHICKEN-PATTY		0.00		
Distribution Previous Projected Rest. Count	Marsa	DC/Item Growth	Projected Usage	1
AMER-OMAMA 44,035 166	98.49% 24.12	4.00%		•
AMER-PLYMOUTH 37,141 177	100.00% 18.30	5.00%		. 1
AMER-MILWAUK 38,520 188	100.00% 19.02	0.00%	42,909	,

FIG. 198

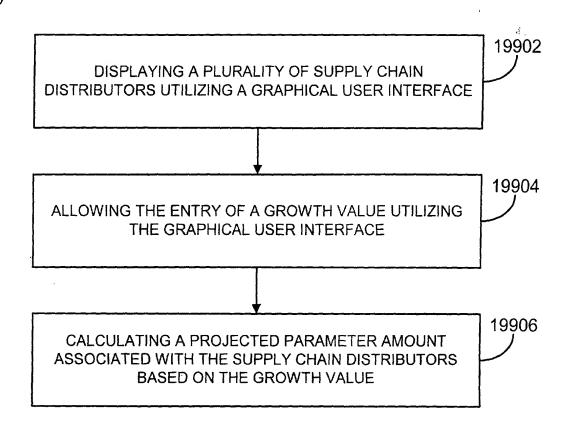


FIG. 199

20000
/
ر ر

Supplier FOB		Address NB E1A6X4
CAVENDISH FARMS	Diappe	OR 99999
J.R. SIMPLOT COMPANY-HERMISTON, OF LAMB-WESTON, INCAMERICAN FALLS	R Hermiston ID American Falls	D 83211
Distribution Center	Lane Restriction Solver Required	
AMERISERVE/POST-ALBUQUERQUE AMERISERVE/POST-DENVER	C Solver C Required	Excluded
AMERISERVE/POST-SALT LAKE, UT		Excluded Fxcluded Fxcluded
AMERISERVE OMAHA, NË AMERISERVE PLYMOUTH, MN		● Excluded
A TOTAL OF MANY THE ME TO THE TOTAL OF THE		20002

FIG. 200

20100

where the second		Address	
Supplier FOB CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	89999 8 3211
LAMB-WESTON, INCAMERICAN FALLS ID	American Falls		
Distribution Center		Restriction :	
AMERISERVE/POST-ALBUQUERQUE	C Solver ©	Required () Exclu Required () Exclu	ded ded
AMERISERVE/POST-DENVER	● Solver ©	kedan en / Fyria	MANAGE OF STREET

FIG. 201

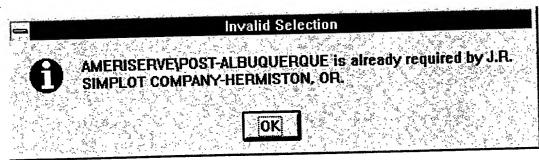


FIG. 202

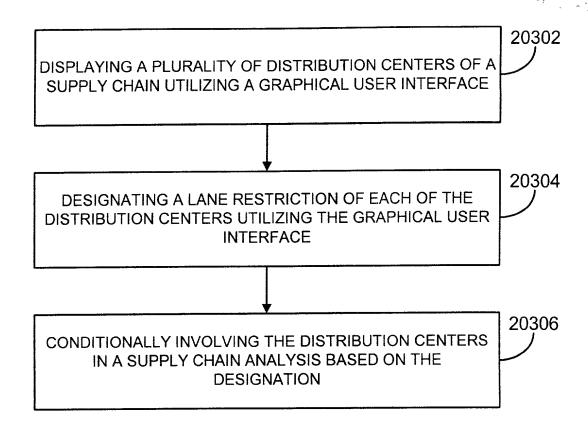


FIG. 203

Supplier FOB		Address	\$ 180 Kg 1 *
CAVENDISH FARMS	Dieppe A A A A	HE WALL NO	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC. AMERICAN FALLS ID	American Falls	D	
Distribution Center	Truckload Lane Freight Distance		<u> 4</u>
AMERISERVE POST-ALBUQUERQUE	1,617		-
AMERISERVE POST-DENVER	1,277		
AMERISERVE POST-SALT LAKE LIT	691		5.4

FIG. 204

O.K. FOODS-FORT SMITH AR		Fort S	Smith		AR	72904
TYSON FOODS-GREEN FORREST TYSON FOODS-RUSSELVILLE AR			i Forest clylle		100000000000000000000000000000000000000	72638 72601
Distribution Weight Center	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS
S-ATLANTA 15,000					1.10	
S-BURLINGTON 15,000	400.00				1.20	

FIG. 205

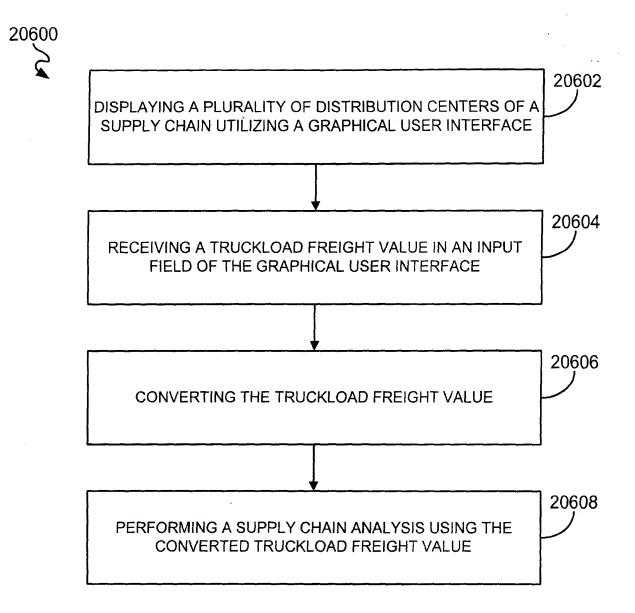


FIG. 206

	Analysis Region Force FOB
4.00	MCCABE-PORTLAND/RNW-ANCHORAGE Ves O No
15.4	
*	Distribution Center Name Site Role
	MCCABE QUALITY FOODS PORTLAND Corporate & FOB Point RESTAURANTS NAPANCHORAGE Corporate & FOB Point

FIG. 207

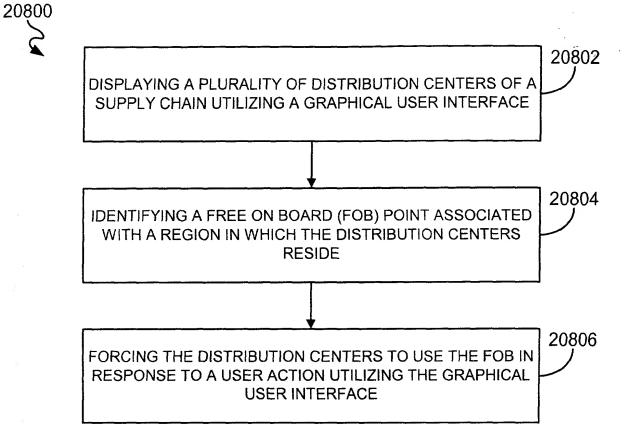


FIG. 208

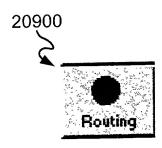


FIG. 209

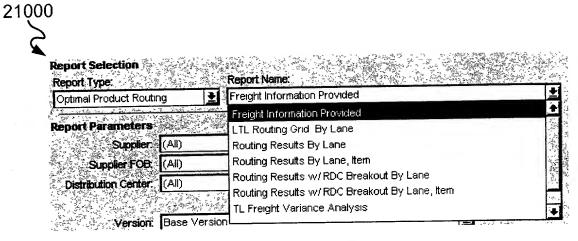


FIG. 210

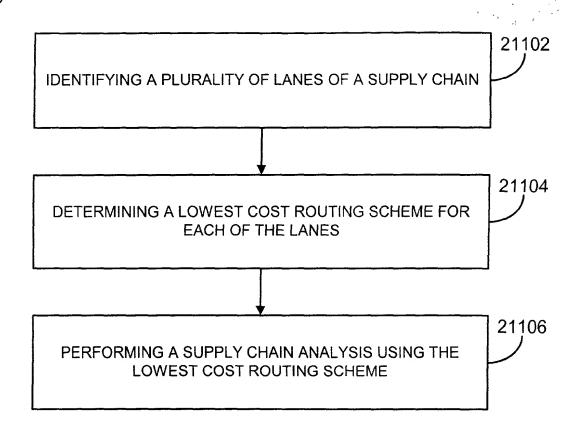


FIG. 211

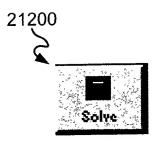


FIG. 212

21302	
Report Selection	
Report Type: Awarded Volume	Report Name: Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports Cost Matrix Preview	<u>•</u>
Optimal Product Routing	
Tab Reports	
	ew Capacity & Prices

FIG. 213

Awarded Volume by Item - Detail

Awarded Volume by Item - Detail

Awarded Volume by Item - Freight Awarded Volume by Item - Summary Competing DC Freight Analysis by Item Lane Assignment Matrix Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)
Invoice FOB Detail Comparison (with conversion)
Invoice FOB Savings Comparison (no conversion)
Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

h.	- 23	
`.0	-	

Report Type:

Comparison Reports

Report Name:

Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)

Invoice FOB Detail Comparison (no conversion)

FIG. 217

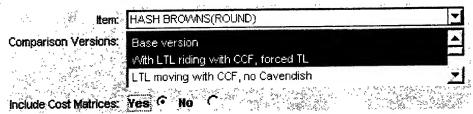


FIG. 218

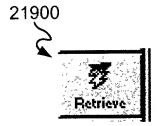


FIG. 219

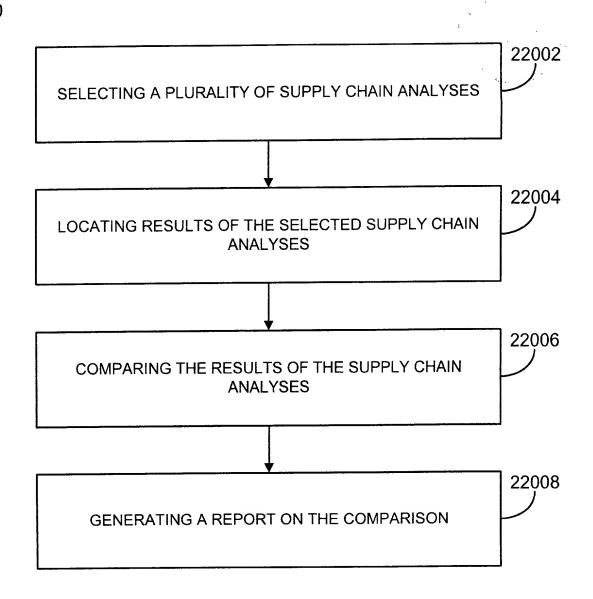


FIG. 220

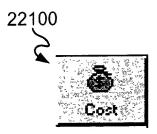


FIG. 221

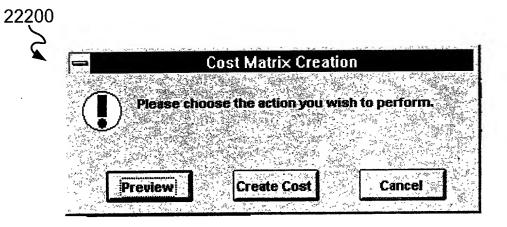


FIG. 222

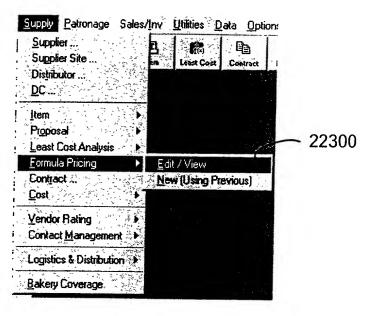


FIG. 223

Formula Pricing - Bi	EEF - 77% - 04/06/98	ZIO X
General Info Pricing	Freight Formulas Block Cost Acquistr	nents
	Pricing ID: 12	
	Description: Beef Pricing 04/06/01	
	fem: BEEF - 77%	
	Pricing Date: 04/06/01 From: 03/23/0 x Begin Date: 03/15/01 End Date: 03/28/0	
	ent Amount: 0.0000	

FIG. 224

eneral info	Pricing	Freight	Formulas	Block C	est Adju	stments			(in) " " " " " " " " " " " " " " " " " "	等等2		
Deta	FRSH DOM 58% TRIM	FRSH DOM: 65% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% TRIM	DOM 88%	FRSH DOM 85% LEAN	DOM 98%	FRSH DOM 90% LEAN	FRSH DOM 90%	FRZN DOM 90%	IMP AUS 50% LEAN	Entre to the
8/23/98	0 8800	0 9100	3 - 0.9052	0 9300								
3/24/98	0 8800	0 9100	0.9149	0 9400	0.9224	0 9800	1 0000	1.0500				
03/25/98	0 3800	0 9150	0.8857	0 9100	0.9224	0 9800	1 1000	1.1500	1 2000	0 9500		0.92
13/26/38	0 8650	0 9155	0.8945	0 9190	0.9275	0 9855	1 2000	1.2500	1 3000	0 9600	0 9500	
3/27/98	0 8900	0 9200	. 0.9344	0 9800	8.9275	0 9855	1 0000	1.0500	1 1000		0 9800	
3/30/98	0.8800	0 9300	0.9441	0 9700	0.9318	0 9900	0 9995	0.9998	1 0000	0 9870	0 9650	0.79
3/31/98	0 8860	0 9160	0.9539	0 9800	್ದ 0.9412	1 0000	1 1000	1.1250	1 1500	0 9550	0 9870	0.90
4/01/98	0 8700	0 9200	0 9393	0 9650	0.9224	0 9800	1 2000	1.2300	1 2600	0 9630	0 9630	0.98
4/02/98	0 8500	0 9400	0.9490	0 9750	0.9318	0 9900	1 0000	1.0250	1 0500		0 9870	0.820
4/03/98	0 8515	0 9700	> 0.9539	0 9800	0.9412	1 0000	1 1000	1.0750	1 0500	0 9580	0 9870	0.860
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1 0950	1,1210	0.9572	8.9659	0.876

FIG. 225

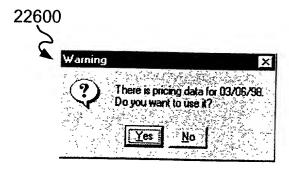


FIG. 226

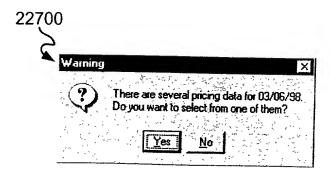


FIG. 227

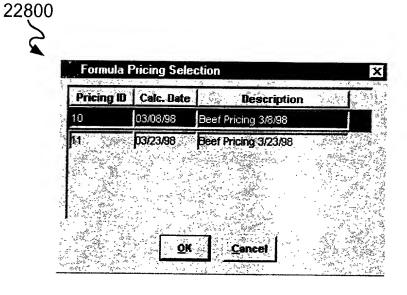


FIG. 228

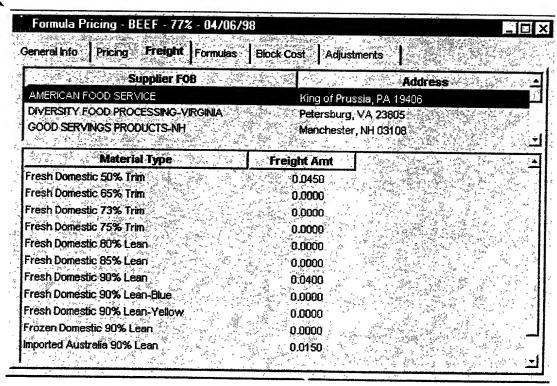


FIG. 229



eneral Info	1 199	ing	Free		mules	Block Co	at Adju	stments			- 1 m	<u> </u>	٠				4	
1			TR	FDG	5TR	, FD7:	STC 🕟	FDE	eLC :	····FDR	SLM	FD90	LC	IMA	190	₹	TB .	Total
Formula	Pc		Cost	Pct	Cost	Pct.	Cout	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pet	Conf	8-25-
NFS-1			0.2871	-	27.5			1,500	13x244	1 32 SE -	J. 1955 J. F	0.1880	0.2134	0.4000	0.3924	0.1000	0.0911	8.984
XV-1	T		0.1299	-	0.1949	0.1400	0.1368		"val 4" "	4 34 4	X ,	8.2000	0.2190	0.3200	0.3139		132.5	8.994
3S-1			0.3042		* 55.5	3 .	<u> </u>	12 × 1/4)		= K. :	- 1	0.1730	0.1972	0.3600	0.3549	0.1400	0.1303	
8C-1			0.2200				1	0.2179	0.2026	0.2179	0.2153	0.2179	0.2386	2.01	ومشرر آ	0.1050	0.0956	8.972
ER-1			0.2926		122				185	A . A	1	0.1750	0.1951	0.3650	0.3571	0.1350	0.1236	0.958
EX-1			0.2766				1 1	- 0,	1.52	·	4 17 4	.0.3410	0 3802	0.2500	0.2452	0.1000	0.0896	0.9910
VH-1			0.2958		1		<u>```</u>		13/2	\$10 mg	``	0 1750	0 1969	0.3650	0.3608	0.1350	0.1230	1.976
VIS-1	0.33	25	0.2977				<u>~ : </u>	- 3	23 ×	FR 2 . 5 &hr, 42	10.1	0 4875	0.5165	0.1000	0.0966	8.1000	0.0890	1.0016

FIG. 230

		ormulas	Block Cost	er in significant	
Formula		Yield	Block Cost	Margin	FOB Price Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222
DIV-1	0.9941	0.98	\$ 1.0123	0.1669	\$1,1792
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178
SER-1	0.9684	0,99	\$0.9831	0.1325	\$1,1156
TEX-1	0.9916	0.99	\$1,0067	0.1232	\$1.1299
WHI-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214
WIS-1	4.0018	0.98	\$1.0202	0.1334	
Arrillander (n. 1824) Burgara (n. 1824)					
STEEL STATE				- () 12	
	with the standard			Jak Jak	
		**************************************		The second	
		V	in a contract of the	20 C 20 20 20 20 20 20 20 20 20 20 20 20 20	

FIG. 231

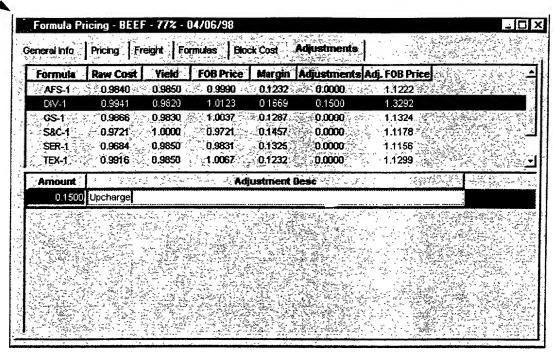


FIG. 232



FIG. 233

FIG. 234



Formula D Facility 5 AMERICAN FOOD SERVICE American	Description	Short Hame
5 AMERICAN FOOD SERVICE American		
	n Food Service Formula .	
PIVERSITY FOOD PROCESSING - VIRGIN DIV Form	ula - 1b	DIV-1
6000 SERVINGS PRODUCTS - NH Good Ser	vings Formula 1	GS-1
Number of Rows: 14		
Material Type	Begin Date	Percentage -
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18,8000%
Number of Rows 6		100.0000% 🚚

FIG. 235

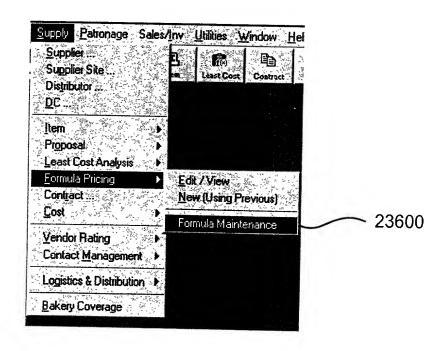


FIG. 236